



Fayette COUNTY

PURCHASING DEPARTMENT
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"WHERE QUALITY
IS A LIFESTYLE"

To: Steve Rapson
From: Ted L. Burgess *TB*
Date: May 21, 2015
Subject: Quote #958-A: Maintenance Service for County Generators

The county uses 24 generators to provide emergency power and meet other energy needs. They are used as follows: Fire / EMS (9), radio towers (8), other E911 uses (1), Justice Center / Sheriff (2), and other uses (4). The most economical way to maintain the generators, and keep them in dependable operating condition, is to contract with a company to conduct routine scheduled maintenance, and to provide unscheduled repairs as needed, at contracted prices.

The Purchasing Department solicited quotes from eight companies for this service. Four companies responded (please see the attachment). Power and Energy Services, Inc. quoted the lowest price for the routine maintenance service.

For non-routine repairs, Power and Energy Services begins charging its hourly rate when its employees arrive on site. The other three companies begin charging once their technician is en route to the site. This makes Power and Energy Services competitive for non-routine repairs. For these reasons, Fleet Maintenance recommends that the county contract with Power and Energy Services, Inc. They propose not-to-exceed amounts for routine maintenance of \$15,535 and non-routine repairs at \$30,000, for a total of \$45,535. I support their recommendation.

Specifics of the contract are as follows:

Contract Name:	958-A, Maintenance Services for County Generators
Not-to-exceed amount:	\$45,535.00
Budget:	
Organization code:	10040900
Object Code:	531775
Project Code:	N/A
Available budget:	See note*

*Contingency related
expense based upon
repair being warranted*

Awarding authority: County Administrator

Approval signature

Approval date

[Signature]
5/26/15

*Note: Invoices are initially charged to the above account. When Fleet Maintenance submits its monthly billing report to the Finance Department, they charge appropriate costs back to the various departments, as appropriate.

UNIT #	DESCRIPTION:	QTY:	ESSE, LLC ENERGY SYSTEMS SOUTHEAST		GEN-TECH INC.		POWER AND ENERGY SERVICES, INC		SOUTHERN POWER SYSTEMS SERVICES, INC.	
			UNIT PRICE	NET PRICE	UNIT PRICE	NET PRICE	UNIT PRICE	NET PRICE	UNIT PRICE	NET PRICE
X101X	85kw Detroit Diesel, 85U, S/N T9448									
	Minor Services	3	\$160.00	\$480.00	\$200.00	\$600.00	\$100.00	\$300.00	\$110.00	\$330.00
	Major Services	1	\$290.00	\$290.00	\$450.00	\$450.00	\$200.00	\$200.00	\$350.00	\$350.00
	Total	4		\$770.00		\$1,050.00		\$500.00		\$680.00
X346X	80kw Kohler, 80R0ZJ, S/N 709299									
	Minor Services	3	\$160.00	\$480.00	\$200.00	\$600.00	\$100.00	\$300.00	\$110.00	\$330.00
	Major Services	1	\$290.00	\$290.00	\$400.00	\$400.00	\$200.00	\$200.00	\$350.00	\$350.00
	Total	4		\$770.00		\$1,000.00		\$500.00		\$680.00
X348X	80kw Kohler, 80R0ZJ, S/N 709301									
	Minor Services	3	\$160.00	\$480.00	\$200.00	\$600.00	\$100.00	\$300.00	\$110.00	\$330.00
	Major Services	1	\$290.00	\$290.00	\$400.00	\$400.00	\$200.00	\$200.00	\$350.00	\$350.00
	Total	4		\$770.00		\$1,000.00		\$500.00		\$680.00
X349X	80kw Kohler, 80R0ZJ, S/N 709298									
	Minor Services	3	\$160.00	\$480.00	\$200.00	\$600.00	\$100.00	\$300.00	\$110.00	\$330.00
	Major Services	1	\$290.00	\$290.00	\$400.00	\$400.00	\$200.00	\$200.00	\$350.00	\$350.00
	Total	4		\$770.00		\$1,000.00		\$500.00		\$680.00
X351X	80kw Kohler, 80R0ZJ, S/N 709300									
	Minor Services	3	\$160.00	\$480.00	\$200.00	\$600.00	\$100.00	\$300.00	\$110.00	\$330.00
	Major Services	1	\$290.00	\$290.00	\$400.00	\$400.00	\$200.00	\$200.00	\$350.00	\$350.00
	Total	4		\$770.00		\$1,000.00		\$500.00		\$680.00
X343X	60kw Onan, DGCG-5705986, A/N B050749975									
	Minor Services	3	\$160.00	\$480.00	\$200.00	\$600.00	\$100.00	\$300.00	\$110.00	\$330.00
	Major Services	1	\$290.00	\$290.00	\$400.00	\$400.00	\$200.00	\$200.00	\$300.00	\$300.00
	Total	4		\$770.00		\$1,000.00		\$500.00		\$630.00

UNIT #	DESCRIPTION:	QTY:	ESSE, LLC ENERGY SYSTEMS SOUTHEAST		GEN-TECH INC.		POWER AND ENERGY SERVICES, INC		SOUTHERN POWER SYSTEMS SERVICES, INC.	
			UNIT PRICE	NET PRICE	UNIT PRICE	NET PRICE	UNIT PRICE	NET PRICE	UNIT PRICE	NET PRICE
X350X	60kw Onan, DGCG-5756845, S/N D060906254									
	Minor Services	3	\$160.00	\$480.00	\$200.00	\$600.00	\$100.00	\$300.00	\$110.00	\$330.00
	Major Services	1	\$290.00	\$290.00	\$400.00	\$400.00	\$200.00	\$200.00	\$300.00	\$300.00
	Total	4		\$770.00		\$1,000.00		\$500.00		\$630.00
X344X	60kw Spectrum, 60 DS 60, S/N 602658									
	Minor Services	3	\$160.00	\$480.00	\$200.00	\$600.00	\$100.00	\$300.00	\$110.00	\$330.00
	Major Services	1	\$290.00	\$290.00	\$400.00	\$400.00	\$200.00	\$200.00	\$300.00	\$300.00
	Total	4		\$770.00		\$1,000.00		\$500.00		\$630.00
X406X	50kw Generac, 3305790100, S/N 2072644									
	Minor Services	3	\$160.00	\$480.00	\$200.00	\$600.00	\$100.00	\$300.00	\$110.00	\$330.00
	Major Services	1	\$290.00	\$290.00	\$300.00	\$300.00	\$200.00	\$200.00	\$300.00	\$300.00
	Total	4		\$770.00		\$900.00		\$500.00		\$630.00
X407X	50kw Generac, 3305790100, S/N 2072641									
	Minor Services	3	\$160.00	\$480.00	\$200.00	\$600.00	\$100.00	\$300.00	\$110.00	\$330.00
	Major Services	1	\$290.00	\$290.00	\$300.00	\$300.00	\$200.00	\$200.00	\$300.00	\$300.00
	Total	4		\$770.00		\$900.00		\$500.00		\$630.00
X408X	50kw Generac, 3305790100, S/N 2072642									
	Minor Services	3	\$160.00	\$480.00	\$200.00	\$600.00	\$100.00	\$300.00	\$110.00	\$330.00
	Major Services	1	\$290.00	\$290.00	\$300.00	\$300.00	\$200.00	\$200.00	\$300.00	\$300.00
	Total	4		\$770.00		\$900.00		\$500.00		\$630.00
X409X	50kw Generac, 3305790100, S/N 2072643									
	Minor Services	3	\$160.00	\$480.00	\$200.00	\$600.00	\$100.00	\$300.00	\$110.00	\$330.00
	Major Services	1	\$290.00	\$290.00	\$300.00	\$300.00	\$200.00	\$200.00	\$300.00	\$300.00
	Total	4		\$770.00		\$900.00		\$500.00		\$630.00
X410X	50kw Generac, 3305790100, S/N 2072639									
	Minor Services	3	\$160.00	\$480.00	\$200.00	\$600.00	\$100.00	\$300.00	\$110.00	\$330.00
	Major Services	1	\$290.00	\$290.00	\$300.00	\$300.00	\$200.00	\$200.00	\$300.00	\$300.00
	Total	4		\$770.00		\$900.00		\$500.00		\$630.00

UNIT #	DESCRIPTION:	QTY:	ESSE, LLC ENERGY SYSTEMS SOUTHEAST		GEN-TECH INC.		POWER AND ENERGY SERVICES, INC		SOUTHERN POWER SYSTEMS SERVICES, INC.	
			UNIT PRICE	NET PRICE	UNIT PRICE	NET PRICE	UNIT PRICE	NET PRICE	UNIT PRICE	NET PRICE
X411X	50kw Generac, 3305790100, S/N 2072640									
	Minor Services	3	\$160.00	\$480.00	\$200.00	\$600.00	\$100.00	\$300.00	\$110.00	\$330.00
	Major Services	1	\$290.00	\$290.00	\$300.00	\$300.00	\$200.00	\$200.00	\$300.00	\$300.00
	Total	4		\$770.00		\$900.00		\$500.00		\$630.00
X402X	30kw Olympian, D30PIA, D5523A/001									
	Minor Services	3	\$160.00	\$480.00	\$150.00	\$450.00	\$100.00	\$300.00	\$110.00	\$330.00
	Major Services	1	\$290.00	\$290.00	\$250.00	\$250.00	\$175.00	\$175.00	\$300.00	\$300.00
	Total	4		\$770.00		\$700.00		\$475.00		\$630.00
X345X	30kw Onan, 45.ODYJ-15W/19164D, S/N E840707713									
	Minor Services	3	\$160.00	\$480.00	\$150.00	\$450.00	\$100.00	\$300.00	\$110.00	\$330.00
	Major Services	1	\$290.00	\$290.00	\$250.00	\$250.00	\$175.00	\$175.00	\$300.00	\$300.00
	Total	4		\$770.00		\$700.00		\$475.00		\$630.00
X347X	20kw Kohler, 100RE0ZJE, A/N 2306167									
	Minor Services	3	\$160.00	\$480.00	\$200.00	\$600.00	\$100.00	\$300.00	\$110.00	\$330.00
	Major Services	1	\$290.00	\$290.00	\$300.00	\$300.00	\$175.00	\$175.00	\$300.00	\$300.00
	Total	4		\$770.00		\$900.00		\$475.00		\$630.00
X404X	175kw Cummins, DH2-51-48-68+60, S/N 31285-0004									
	Minor Services	3	\$160.00	\$480.00	\$200.00	\$600.00	\$100.00	\$300.00	\$110.00	\$330.00
	Major Services	1	\$290.00	\$290.00	\$400.00	\$400.00	\$250.00	\$250.00	\$375.00	\$375.00
	Total	4		\$770.00		\$1,000.00		\$550.00		\$705.00
X405X	1600kw CAT, S/N CAT00000JFDN00761									
	Minor Services	3	\$220.00	\$660.00	\$400.00	\$1,200.00	\$100.00	\$300.00	\$150.00	\$450.00
	Major Services	1	\$2,146.00	\$2,146.00	\$1,200.00	\$1,200.00	\$1,500.00	\$1,500.00	\$3,900.00	\$3,900.00
	Total	4		\$2,806.00		\$2,400.00		\$1,800.00		\$4,350.00
X522X	100kw Detroit Diesel, DDC100, S/N DD18376									
	Minor Services	3	\$160.00	\$480.00	\$200.00	\$600.00	\$100.00	\$300.00	\$110.00	\$330.00
	Major Services	1	\$290.00	\$290.00	\$300.00	\$300.00	\$220.00	\$220.00	\$350.00	\$350.00
	Total	4		\$770.00		\$900.00		\$520.00		\$680.00

UNIT #	DESCRIPTION:	QTY:	ESSE, LLC ENERGY SYSTEMS SOUTHEAST		GEN-TECH INC.		POWER AND ENERGY SERVICES, INC		SOUTHERN POWER SYSTEMS SERVICES, INC.	
			UNIT PRICE	NET PRICE	UNIT PRICE	NET PRICE	UNIT PRICE	NET PRICE	UNIT PRICE	NET PRICE
X412X	100kw Generac, 3305790100, S/N 2072645									
	Minor Services	3	\$160.00	\$480.00	\$200.00	\$600.00	\$100.00	\$300.00	\$110.00	\$330.00
	Major Services	1	\$290.00	\$290.00	\$300.00	\$300.00	\$220.00	\$220.00	\$350.00	\$350.00
	Total	4		\$770.00		\$900.00		\$520.00		\$680.00
X401X	100kw Kohler, 100REJZ, S/N SGM322TZ4									
	Minor Services	3	\$160.00	\$480.00	\$200.00	\$600.00	\$100.00	\$300.00	\$110.00	\$330.00
	Major Services	1	\$290.00	\$290.00	\$300.00	\$300.00	\$220.00	\$220.00	\$350.00	\$350.00
	Total	4		\$770.00		\$900.00		\$520.00		\$680.00
X255X	1000kw Onan, 1000DFJD, S/N D930505703									
	Minor Services	3	\$190.00	\$570.00	\$300.00	\$900.00	\$100.00	\$300.00	\$150.00	\$450.00
	Major Services	1	\$1,294.00	\$1,294.00	\$1,200.00	\$1,200.00	\$1,300.00	\$1,300.00	\$1,250.00	\$1,250.00
	Total	4		\$1,864.00		\$2,100.00		\$1,600.00		\$1,700.00
X256X	1000kw Onan, DFJD-4475825, S/N D000090787									
	Minor Services	3	\$190.00	\$570.00	\$300.00	\$900.00	\$100.00	\$300.00	\$150.00	\$450.00
	Major Services	1	\$1,294.00	\$1,294.00	\$1,200.00	\$1,200.00	\$1,300.00	\$1,300.00	\$1,250.00	\$1,250.00
	Total	4		\$1,864.00		\$2,100.00		\$1,600.00		\$1,700.00
TOTAL PRICE:			\$22,704.00		\$26,050.00		\$15,535.00		\$21,455.00	

NON-ROUTINE MAINTENANCE CALLS

Regular business hours Service Call out Fee	\$0.00	\$0.00	\$0.00	\$100.00
Regular business hours Hourly Labor Rate	\$108.00	\$85.00	\$95.00	\$100.00
Regular business hours Mileage Rate	\$1.85	\$1.50	\$1.00	\$1.00
After Hours/Emergency Service Call out Fee	\$0.00	\$0.00	\$0.00	\$150.00
After Hours/Emergency Hourly Labor Rate	\$162.00	\$125.00	\$150.00	\$150.00
After Hours/Emergency Mileage Rate	\$1.85	\$1.50	\$1.00	\$1.00