

To: Steve Rapson

Through: Ted L. Burgess *TB*

From: Natasha M. Duggan *ND*

Date: June 23, 2022

Subject: Contract #2077-B: Water Treatment Chemicals

The Purchasing Department issued Invitation to Bid #2077-B to secure suppliers to provide chemicals for the water treatment plants and Reservoir Management (Res. Mngt.). Notice of the opportunity was emailed to 57 companies. Another 239 were contacted through the web-based Georgia Procurement Registry, who had registered under commodity code 88538 (Chlorine, Liquid), 88540 (Chlorinating and Oxidizing Agents), 88560 (Ferrous Sulfate and Ferrous Chloride), 88566 (Fluoride and Other Drinking Water Additives), 88578 (H Control Chemicals), 88589 (Stabilizers), and 88594 (Water Treatment Chemicals not otherwise classified). The offer was also advertised through Georgia Local Government Access Marketplace, Channel 23, the Fayette County News and the Fayette County website.

Eight (8) companies submitted bids for seven (7) chemicals (Attachment 1).

The Water System recommends awarding to the lowest bidding companies for liquid chlorine, sodium silica fluoride, liquid alum, copper sulfate, sodium hypochlorite and 78% sulfuric acid. The liquid fluoride, an alternate to sodium silica fluoride, is not recommended for award at this time. Sodium silica fluoride is available to purchase, and we have the feed equipment installed to use it. If sodium silica fluoride becomes difficult to obtain, the Water System may request approval to purchase liquid fluoride in the future. Contractor Performance Evaluations are attached for Brenntag Mid-South, Inc., Chemtrade Chemicals US LLC, and Southern States Chemical (Attachment 2). The total award by vendor is shown on Attachment 3.

Specifics of the proposed contract are as follows:

Contract Name	#2077-B: Water Treatment Chemicals			
Contractor	Multiple (See attached award list Attachment 3)			
Type of Contract	Indefinite Delivery/Indefinite Quantity			
Not to Exceed Amount	\$462,666.90			
Budget:				
	Crosstown	S. Fayette	Res. Mngt.	Total
Org Code	50543031	50543041	50541017	
Object	531182	531182	531182	
Contract Amount	\$274,969.95	\$185,041.95	\$2,655.00	\$462,666.90
Requested FY23 Budget	\$463,845.00	\$326,311.00	\$2,655.00	\$792,811.00

ITB #2077-B: Water Treatment Chemicals
Tally Sheet

Chemical	Unit Size	Estimated Annual Quantity	C & S Chemicals		Affinity Chemical LLC		Brenntag Southeast, Inc.		Chemrite		Chemtrade		G20 Technologies LLC		Southern States Chemical		Univar	
			Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Chlorine (liquid)	2,000 lb. cylinder	56 cylinders	No bid		No bid		\$ 1,597.00	\$89,432.00*	No bid		No bid		No bid			\$ -	No bid	
Sodium Silica Fluoride AWWA #B702 – 18 shall be Prayon Material *no exceptions to material or bag size*	50 lb. bag, powder	730 bags	No bid		No bid		\$ 80.13	\$ 58,494.90	\$ 106.99	\$ 78,102.70	No bid		No bid			\$ -	85.105/bag or 1.7021/ lb.	\$ 62,126.65
Hydrofluosilicic Acid AWWA #B703-19	per liquid pound	176,400 lbs.	No bid		No bid		\$ 0.27	\$ 47,733.84	No bid		No bid		No bid			\$ -	\$ 0.49	\$ 86,436.00
Liquid Alum. AWWA #B403-16	dry ton	640 dry tons	\$ 545.00	\$ 348,800.00	\$ 439.00	\$ 280,960.00	No bid		No bid		\$ 414.00	\$ 264,960.00	\$ 537.50	\$ 344,000.00		\$ -	No bid	
Copper Sulfate AWWA #B602 - 17	50 lb. bag	20 bags	No bid		No bid		\$ 132.75	\$ 2,655.00	\$ 232.50	\$ 4,650.00	No bid		No bid			\$ -	\$ 199.91	\$ 3,998.10
Sodium Hypochlorite AWWA #B300-18	15 gal. drum	10 drums	No bid		No bid		\$ 52.50	\$ 525.00	No bid		No bid		No bid			\$ -	\$67.32/drum or 4.4877/gal	\$ 673.20
78% Sulfuric Acid NSF	Ton (2,200 gallons per delivery)	96 tons	No bid				No bid		No bid		No bid		No bid		\$ 397.00	\$ 38,112.00		\$ -

*Total does not include Fuel
Surcharge

FAYETTE COUNTY, GEORGIA CONTRACTOR PERFORMANCE EVALUATION

Page 1

1. Use this form to record contractor performance for any contract of \$50,000 or above.
2. The person who serves as project manager or account manager is the designated party to complete the evaluation.
3. This form is to be completed and forwarded to the Purchasing Department not later than 30 days after completion or expiration of a contract. Past performance is considered on future contracts.

VENDOR INFORMATION**COMPLETE ALL APPLICABLE INFORMATION**

Company Name: Brenntag Mid-South, Inc.

Contract Number: 1937-B Water Treatment Chemicals

Mailing Address: 3200 Moon Station Road

Contract Description or Title: Water Treatment Chemicals

City, St, Zip Code: Kennesaw, GA 30144

Contract Term (Dates) From: 7/6/2021-present

Phone Number: 770-429-1405

Task Order Number: N/A

Cell Number:

Other Reference: for award of Contract 2077-B

E-Mail Address:

DJAKULSKI@BRENNTAG.COM**DEFINITIONS**

OUTSTANDING – Vendor considerably exceeded minimum contractual requirements or performance expectations of the products/services; The vendor demonstrated the highest level of quality workmanship/professionalism in execution of contract.

EXCELLENT (Exc) - Vendor exceeded minimum contractual requirements or performance expectations of the products/services.

SATISFACTORY (Sat) - Vendor met minimum contractual requirements or performance expectations of the products/services.

UNSATISFACTORY (UnSat) - Vendor did not meet the minimum contractual requirements or performance expectations of the products and/or services; Performed below minimum requirements

EVALUATIONS (Place "X" in appropriate box for each criterion.)

Criteria (includes change orders / amendments)	Out-standing	Exc	Sat	Un-Sat	Not Apply
1. Work or other deliverables performed on schedule		X			
2. Condition of delivered products		X			
3. Quality of work		X			
4. Adherence to specifications or scope of work		X			
5. Timely, appropriate, & satisfactory problem or complaint resolution		X			
6. Timeliness and accuracy of invoicing		X			
7. Working relationship / interfacing with county staff and citizens		X			
8. Service Call (On-Call) response time					X
9. Adherence to contract budget and schedule		X			
10. Other (specify):					X
11. Overall evaluation of contractor performance		X			

EVALUATED BYSignature: 

Date of Evaluation: 6/8/22

Print Name: Lacy Gray

Department/Division: Water System

Title: Plant Manager

Telephone No: 770-320-6081

FAYETTE COUNTY, GEORGIA CONTRACTOR PERFORMANCE EVALUATION

Page 1

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VENDOR INFORMATION	COMPLETE ALL APPLICABLE INFORMATION
Company Name: Chemtrade Chemicals US LLC	Contract Number: 1937-B
Mailing Address: 90 E. Halsey Road, Suite 200	Contract Description or Title: Water Treatment Chemicals
City, St, Zip Code: Parsippany, NJ 07054	Contract Term (Dates) From: 7/1/2021-Present
Phone Number: 800-441-2659	Task Order Number: n/a
Cell Number: N/A	Other Reference: for award of Contract 2077-B
E-Mail Address: bids@chemtradelogistics.com	

DEFINITIONS

OUTSTANDING – Vendor considerably exceeded minimum contractual requirements or performance expectations of the products/services; The vendor demonstrated the highest level of quality workmanship/professionalism in execution of contract.

EXCELLENT (Exc) - Vendor exceeded minimum contractual requirements or performance expectations of the products/services.


SATISFACTORY (Sat) - Vendor met minimum contractual requirements or performance expectations of the products/services.

UNSATISFACTORY (UnSat) - Vendor did not meet the minimum contractual requirements or performance expectations of the products and/or services; Performed below minimum requirements

EVALUATIONS (Place "X" in appropriate box for each criterion.)

Criteria (includes change orders / amendments)	Out-standing	Exc	Sat	Un-Sat	Not Apply
1. Work or other deliverables performed on schedule		X			
2. Condition of delivered products		X			
3. Quality of work		X			
4. Adherence to specifications or scope of work		X			
5. Timely, appropriate, & satisfactory problem or complaint resolution		X			
6. Timeliness and accuracy of invoicing		X			
7. Working relationship / interfacing with county staff and citizens		X			
8. Service Call (On-Call) response time					X
9. Adherence to contract budget and schedule		X			
10. Other (specify):					X
11. Overall evaluation of contractor performance		X			

EVALUATED BY

Signature: 	Date of Evaluation: 6/8/22
Print Name: Lacy Gray	Department/Division: Water System
Title: Plant Manager	Telephone No: 770-320-6081

FAYETTE COUNTY, GEORGIA CONTRACTOR PERFORMANCE EVALUATION

Page 1

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VENDOR INFORMATION	COMPLETE ALL APPLICABLE INFORMATION
Company Name: Southern States Chemical	Contract Number: 1937-B
Mailing Address: 1181 N. 35 th Street	Contract Description or Title: Water Treatment Chemicals - 78% Sulfuric Acid
City, St, Zip Code: Savannah, GA 31401	Contract Term (Dates) From: 7/1/2021-Present
Phone Number: 912-790-6352	Task Order Number: n/a
Cell Number: N/A	Other Reference: for award of Contract 2077-B 78% Sulfuric Acid
E-Mail Address: wsummers@sschemical.com	

DEFINITIONS

OUTSTANDING – Vendor considerably exceeded minimum contractual requirements or performance expectations of the products/services; The vendor demonstrated the highest level of quality workmanship/professionalism in execution of contract.

EXCELLENT (Exc) - Vendor exceeded minimum contractual requirements or performance expectations of the products/services.


SATISFACTORY (Sat) - Vendor met minimum contractual requirements or performance expectations of the products/services.

UNSATISFACTORY (UnSat) - Vendor did not meet the minimum contractual requirements or performance expectations of the products and/or services; Performed below minimum requirements

EVALUATIONS (Place "X" in appropriate box for each criterion.)

Criteria (includes change orders / amendments)	Out-standing	Exc	Sat	Un-Sat	Not Apply
1. Work or other deliverables performed on schedule		X			
2. Condition of delivered products		X			
3. Quality of work		X			
4. Adherence to specifications or scope of work		X			
5. Timely, appropriate, & satisfactory problem or complaint resolution		X			
6. Timeliness and accuracy of invoicing		X			
7. Working relationship / interfacing with county staff and citizens		X			
8. Service Call (On-Call) response time					X
9. Adherence to contract budget and schedule		X			
10. Other (specify):					X
11. Overall evaluation of contractor performance		X			

EVALUATED BY

Signature: 	Date of Evaluation: 6/8/22
Print Name: Larry Gray	Department/Division: Water System
Title: Plant Manager	Telephone No: 770-320-6081

	CONTRACTOR PERFORMANCE EVALUATION Explanation of Outstanding or Unsatisfactory Ratings	Page 2
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Company Name:	Contract Number:
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	EXPLANATIONS / COMMENTS
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|--|---|
| | 1. Do not submit page 2 without page 1.
2. Use this page to explain evaluations of <i>Outstanding</i> or <i>Unsatisfactory</i> .
3. Be specific (include paragraph and page numbers referenced in the applicable contract, etc.). Continue on separate sheet if needed (show company name and contract number or other reference) |
|--|---|

Purchasing Department Comments (e.g. did the vendor honor all offers; submit insurance, bonds & other documents in a timely manner; and provide additional information as requested?):

FY23 Award Amount by Vendor

ITB #2077-B: Water Treatment Chemicals

Chemical	Vendor	Total	Amount per Dept.		
			Crosstown	S. Fayette	Res. Mngt.
Chlorine (liquid)	Brenntag	\$97,920.00*	\$ 60,937.50	\$ 36,982.50	
Sodium Silica Fluoride AWWA #B702 – 18 shall be Prayon Material *no exceptions to material or bag size*	Brenntag	\$ 58,494.90	\$ 33,253.95	\$ 25,240.95	
Hydrofluosilicic Acid AWWA #B703-19	no award				
Liquid Alum. AWWA #B403-16	Chemtrade	\$ 264,960.00	\$ 161,460.00	\$ 103,500.00	
Copper Sulfate AWWA #B602 - 17	Brenntag	\$ 2,655.00			\$ 2,655.00
Sodium Hypochlorite AWWA #B300-18	Brenntag	\$ 525.00	\$ 262.50	\$ 262.50	
78% Sulfuric Acid NSF	Southern States Chemical	\$ 38,112.00	\$ 19,056.00	\$ 19,056.00	
Total Contract Award		\$ 462,666.90	\$ 274,969.95	\$ 185,041.95	\$ 2,655.00

*Total includes Fuel Surcharge

FY23 Award List

Brenntag	\$ 159,594.90
Chemtrade	\$ 264,960.00
Southern States Chemical	\$ 38,112.00
Total Contract Award	\$ 462,666.90