



To: Steve Rapson

Through: Ted L. Burgess 

From: Natasha M. Duggan 

Date: June 23, 2021

Subject: Contract 1937-B: Water Treatment Chemicals

The Water System enters into annual price contracts for various chemicals that are used in the water treatment process. To obtain contracts for Fiscal Year 2022, the Purchasing Department issued Invitation to Bid #1937-B. Notice of the opportunity was emailed to 58 companies. Another 150 were contacted through the web-based Georgia Procurement Registry, who had registered under commodity code #88566 (Fluoride & Other Drinking Water Additives), #88560 (Ferrous Sulfate and Ferrous Chloride), #88540 (Chlorinating & Oxidizing Agents), #88578 (pH Control Chemicals), and #88589 (Stabilizers, Cyanuric Acid). The offer was also advertised through the Fayette County News, Georgia Local Government Access Marketplace, and the county website, and Channel 23.

Eight (8) Companies submitted quotes for six chemicals (Attachment 1). The Water System recommends awarding to the lowest responsive bidders: Southern States Chemical, The Dycho Co., Inc., Brenntag Mid South, Univar Solutions, and Chemtrade Chemicals US LLC. Contractor Performance Evaluations are attached for Southern States Chemical and Chemtrade for previous contract for chemicals (Attachment 2). No contractor evaluation is available for The Dycho Co., Inc. because this is the first contract. Purchasing performed a reference check and the results were favorable.

Specifics of the proposed contract are as follows:

Contract Name	#1937-B: Water System Treatment Chemicals			
Contractor	See Attached Award List for FY22			
Type of Contract	Indefinite Delivery / Indefinite Quantity (ID/IQ)			
NTE Amount	\$100,816.20			
Budget:				

	Crosstown	S. Fayette	Res. Mngt.	Total
Org Code	50543031	50543041	50541017	
Object	531182	531182	531182	Chemicals
NTE Amount	\$51,949.80	\$45,453.80	\$3,412.60	\$100,816.20
FY22 Available	\$52,829.00	\$49,743.00	\$4,250.00	\$106,822.00

Approved by: 

Date: 6/23/2021

**#1937-B: Water System Treatment Chemicals
Award List FY 2022**

Item	Est. Annual Quantity	Awarded Supplier	Unit Price	Qty.	Extended Price
Copper Sulfate	20 (50-lb. bags)	Univar Solutions	\$ 170.63	20	\$ 3,412.60
Sodium Silica Fluoride	700 (50-lb bags)	The Dycho Co., Inc.	\$ 42.50	700	\$ 29,750.00
Sodium Hypochlorite	10 (15-gal drums)	Brenntag Mid-South, Inc.	\$ 39.00	10	\$ 390.00
Chlorine (Liquid)	66 cylinders	Brenntag Mid-South, Inc.	\$ 659.00	66	\$ 43,494.00
78% Sulfuric Acid	78 tons	Southern States Chemical	\$ 247.60	96	\$ 23,769.60

Total Award By Vendor

Univar Solutions	\$	3,412.60
Brenntag Mid-South, Inc.	\$	43,884.00
The Dycho Co., Inc.	\$	29,750.00
Southern States Chemical	\$	23,769.60
	\$	100,816.20

FAYETTE COUNTY, GEORGIA CONTRACTOR PERFORMANCE EVALUATION

Page 1

1. Use this form to record contractor performance for any contract of \$50,000 or above.
2. The person who serves as project manager or account manager is the designated party to complete the evaluation.
3. This form is to be completed and forwarded to the Purchasing Department not later than 30 days after completion or expiration of a contract. Past performance is considered on future contracts.

VENDOR INFORMATION	COMPLETE ALL APPLICABLE INFORMATION
Company Name: Chemtrade Chemicals US LLC	Contract Number: 1667-B
Mailing Address: 90 E. Halsey Road, Suite 200	Contract Description or Title: Water Treatment Chemicals – Liquid Alum
City, St, Zip Code: Parsippany, NJ 07054	Contract Term (Dates) From: 7/1/2019-Present
Phone Number: 800-441-2659	Task Order Number: n/a
Cell Number: N/A	Other Reference: for award of Contract 1937-B Liquid Alum
E-Mail Address: bids@chemtradelogistics.com	

DEFINITIONS

OUTSTANDING – Vendor considerably exceeded minimum contractual requirements or performance expectations of the products/services; The vendor demonstrated the highest level of quality workmanship/professionalism in execution of contract.

EXCELLENT (Exc) - Vendor exceeded minimum contractual requirements or performance expectations of the products/services.


SATISFACTORY (Sat) - Vendor met minimum contractual requirements or performance expectations of the products/services.

UNSATISFACTORY (UnSat) - Vendor did not meet the minimum contractual requirements or performance expectations of the products and/or services; Performed below minimum requirements

EVALUATIONS (Place "X" in appropriate box for each criterion.)

Criteria (includes change orders / amendments)	Out-standing	Exc	Sat	Un-Sat	Not Apply
1. Work or other deliverables performed on schedule		X			
2. Condition of delivered products		X			
3. Quality of work		X			
4. Adherence to specifications or scope of work		X			
5. Timely, appropriate, & satisfactory problem or complaint resolution		X			
6. Timeliness and accuracy of invoicing		X			
7. Working relationship / interfacing with county staff and citizens		X			
8. Service Call (On-Call) response time		X			
9. Adherence to contract budget and schedule		X			
10. Other (specify):					
11. Overall evaluation of contractor performance		X			

EVALUATED BY

Signature: 	Date of Evaluation: June 7, 2021
Print Name: Thomas Henninger	Department/Division: Water
Title: Water Treatment Plant Manager	Telephone No: 770-320-6081

FAYETTE COUNTY, GEORGIA CONTRACTOR PERFORMANCE EVALUATION

Page 1

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VENDOR INFORMATION

COMPLETE ALL APPLICABLE INFORMATION

Company Name: Brenntag Mid-South, Inc.	Contract Number: 1802-B Water Treatment Chemicals
Mailing Address: 3200 Moon Station Road	Contract Description or Title: Water Treatment Chemicals (Copper Sulfate, Sodium Silica Flouride, Sodium Hypchlorite, Liq. Chlorine, Sodium Chlorite)
City, St, Zip Code: Kennesaw, GA 30144	Contract Term (Dates) From: 7/6/2020-present
Phone Number: 770-429-1405	Task Order Number: N/A
Cell Number:	Other Reference: for award of Contract 1937-B Liq. Chlorine
E-Mail Address: DJAKULSKI@BRENNTAG.COM	


DEFINITIONS

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- EXCELLENT (Exc)** - Vendor exceeded minimum contractual requirements or performance expectations of the products/services.
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6. Timeliness and accuracy of invoicing		X			
7. Working relationship / interfacing with county staff and citizens		X			
8. Service Call (On-Call) response time		X			
9. Adherence to contract budget and schedule		X			
10. Other (specify):					
11. Overall evaluation of contractor performance		X			

EVALUATED BY

Signature: 	Date of Evaluation: June 8, 2021
Print Name: Thomas Henninger	Department/Division: Water
Title: Water Treatment Plant Manager	Telephone No: 770-320-6081

FAYETTE COUNTY, GEORGIA CONTRACTOR PERFORMANCE EVALUATION

Page 1

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VENDOR INFORMATION

COMPLETE ALL APPLICABLE INFORMATION

Company Name: Southern States Chemical	Contract Number: 1802-B
Mailing Address: 1181 N. 35 th Street	Contract Description or Title: Water Treatment Chemicals - 78% Sulfuric Acid
City, St, Zip Code: Savannah, GA 31401	Contract Term (Dates) From: 7/1/2020-Present
Phone Number: 912-790-6352	Task Order Number: n/a
Cell Number: N/A	Other Reference: for award of Contract 1937-B 78% Sulfuric Acid
E-Mail Address: wsummers@sschemical.com	

DEFINITIONS

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3. Quality of work		X			
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7. Working relationship / interfacing with county staff and citizens		X			
8. Service Call (On-Call) response time		X			
9. Adherence to contract budget and schedule		X			
10. Other (specify):					
11. Overall evaluation of contractor performance		X			

EVALUATED BY

Signature: 	Date of Evaluation: June 7, 2021
Print Name: Thomas Henninger	Department/Division: Water
Title: Water Treatment Plant Manager	Telephone No: 770-320-6081

REFERENCE REQUEST

Spoke to: Lisa Coffey, Supervisor of Water Treatment Plants, Hiwassee Utility
Date: 6/7/2021

The Fayette County Purchasing Department is currently reviewing our Request for Quotes #1937-B Water Treatment Chemicals. You have been listed as a reference for The Dycho Company, Inc.

If you would, please answer the following questions as they pertain to the firm listed above:

1. **Brief Project Description:**

3 plants – Using them for 30-40 years.

2. Was the Firm *Prime* _____ or *Sub* _____ on the above project?

3. Please rate the following questions 1 - 5 (5 being the best) as it pertains to the firm listed above:

- Quality of work 5
- Have you had issues with products being out of stock no
The last time we had a problem was after Katrina
- Could the vendor consistently supply this product? yes
- Problem solving – What alternative product did they offer? have not had issues
- Working relationship 5
- Service call response time 5
- Deliverables performed on schedule 5
- Completed work within the specified budget 5

Other comments:

We order it every 4-6 weeks. Dycho is the easiest of the chemicals company I work with.