



**Purchasing Department**  
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Fayetteville, GA 30214  
Phone: 770-305-5420  
www.fayettecountyga.gov

To: Steve Rapson  
Through: Ted L. Burgess  
From: Natasha M. Duggan  
Date: June 24, 2021  
Subject: Contract 1937-B: Water System Treatment Chemicals

The Water System enters into annual price contracts for various chemicals that are used in the water treatment process. To obtain contracts for Fiscal Year 2022, the Purchasing Department issued Invitation to Bid #1937-B. Notice of the opportunity was emailed to 58 companies. Another 150 were contacted through the web-based Georgia Procurement Registry, who had registered under commodity code #88566 (Fluoride & Other Drinking Water Additives), #88560 (Ferrous Sulfate and Ferrous Chloride), #88540 (Chlorinating & Oxidizing Agents), #88578 (pH Control Chemicals), and #88589 (Stabilizers, Cyanuric Acid). The offer was also advertised through the Fayette County News, Georgia Local Government Access Marketplace, and the county website, and Channel 23.

Eight (8) Companies submitted bids for six chemicals (Attachment 1). The Water System recommends award of the liquid alum to Chemtrade Chemicals U.S., LLC for a not-to-exceed amount of \$174,850.00. A Contractor Performance Evaluation is attached for Chemtrade Chemicals (Attachment 2).

Specifics of the proposed contract are as follows:

<b>Contract Name</b>	#1937-B: Water System Treatment Chemicals		
<b>Contractor</b>	Chemtrade Chemicals U.S., LLC		
<b>Type of Contract</b>	Indefinite Delivery / Indefinite Quantity (ID/IQ)		
<b>Not-to-Exceed Amount</b>	\$174,850.00		
<b>Budget:</b>			

	<u>Crosstown</u>	<u>S. Fayette</u>	<u>Total</u>
Org Code	50543031	50543041	
Object	531182	531182	
FY 2022 Request	\$99,962.00	75,732.00	\$175,694.00

## 1937-B Water Treatment Chemicals

Chemical	Unit Size	Estimated Annual Qty	Southern States Chemical		C & S Chemicals		The Dycho Co.,Inc.		Univar Solutions USA	
			Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Copper Sulfate AWWA B602 - 17	50 lb. bag	20 bags	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	(\$3.4125/lb.) \$170.63 bag	\$ 3,412.50
78% Sulfuric Acid NSF	Ton (2,200 gal per delivery)	78 tons	\$ 247.60	\$ 19,312.80	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Sodium Silica Fluoride AWWA B702 – Prayon	50 lb. bag, powder	700 bags	No Bid	No Bid	No Bid	No Bid	\$ 42.50	\$ 29,750.00	\$59.00 bag (\$1.18/lb.)	\$ 41,300.00
Sodium Hypochlorite AWWA B300-18	15 gal. drum	10 drums	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	(\$5.28/gal.) \$79.20 drum	\$ 792.00
Liquid Alum AWWA #B403-03	dry ton	650 dry tons	No Bid	No Bid	\$ 345.00	\$ 224,250.00	No Bid	No Bid	No Bid	No Bid
Chlorine Liq., AWWA B301-18	1 ton cylinders	66 cylinders	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid

Vendor	Chemical	Unit Size	Estimated Annual Quantity	G20 Technologies, LLC		Chemtrade Chemicals US LLC		Brenntag Mid-South, Inc.		Specialty Chemical Company LLC	
				Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
	Copper Sulfate AWWA B602 - 17	50 lb. bag	20 bags	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	78% Sulfuric Acid NSF	Ton (2,200 gal per delivery)	78 tons	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Sodium Silica Fluoride AWWA B702 – Prayon	50 lb. bag, powder	700 bags	No Bid	No Bid	No Bid	No Bid	\$ 47.00	\$ 32,900.00	\$ 48.00	\$ 33,600.00
	Sodium Hypochlorite AWWA B300-18	15 gal. drum	10 drums	No Bid	No Bid	No Bid	No Bid	\$ 39.00	\$ 390.00	No Bid	No Bid
	Liquid Alum AWWA #B403-03	dry ton	650 dry tons	\$ 417.50	\$ 271,375.00	\$ 269.00	\$ 174,850.00	No Bid	No Bid	No Bid	No Bid
	Chlorine Liq., AWWA B301-18	1 ton cylinders	66 cylinders	No Bid	No Bid	No Bid	No Bid	\$ 659.00	\$ 43,494.00	No Bid	No Bid

## FAYETTE COUNTY, GEORGIA CONTRACTOR PERFORMANCE EVALUATION

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1. Use this form to record contractor performance for any contract of \$50,000 or above.
2. The person who serves as project manager or account manager is the designated party to complete the evaluation.
3. This form is to be completed and forwarded to the Purchasing Department not later than 30 days after completion or expiration of a contract. Past performance is considered on future contracts.

VENDOR INFORMATION	COMPLETE ALL APPLICABLE INFORMATION
Company Name: Chemtrade Chemicals US LLC	Contract Number: 1667-B
Mailing Address: 90 E. Halsey Road, Suite 200	Contract Description or Title: Water Treatment Chemicals – Liquid Alum
City, St, Zip Code: Parsippany, NJ 07054	Contract Term (Dates) From: 7/1/2019-Present
Phone Number: 800-441-2659	Task Order Number: n/a
Cell Number: N/A	Other Reference: for award of Contract 1937-B Liquid Alum
E-Mail Address: <a href="mailto:bids@chemtradelogistics.com">bids@chemtradelogistics.com</a>	

### DEFINITIONS

**OUTSTANDING** – Vendor considerably exceeded minimum contractual requirements or performance expectations of the products/services; The vendor demonstrated the highest level of quality workmanship/professionalism in execution of contract.

**EXCELLENT (Exc)** - Vendor exceeded minimum contractual requirements or performance expectations of the products/services.


**SATISFACTORY (Sat)** - Vendor met minimum contractual requirements or performance expectations of the products/services.

**UNSATISFACTORY (UnSat)** - Vendor did not meet the minimum contractual requirements or performance expectations of the products and/or services; Performed below minimum requirements

### EVALUATIONS (Place "X" in appropriate box for each criterion.)

Criteria (includes change orders / amendments)	Out-standing	Exc	Sat	Un-Sat	Not Apply
1. Work or other deliverables performed on schedule		X			
2. Condition of delivered products		X			
3. Quality of work		X			
4. Adherence to specifications or scope of work		X			
5. Timely, appropriate, & satisfactory problem or complaint resolution		X			
6. Timeliness and accuracy of invoicing		X			
7. Working relationship / interfacing with county staff and citizens		X			
8. Service Call (On-Call) response time		X			
9. Adherence to contract budget and schedule		X			
10. Other (specify):					
11. Overall evaluation of contractor performance		X			

### EVALUATED BY

Signature: 	Date of Evaluation: June 7, 2021
Print Name: Thomas Henninger	Department/Division: Water
Title: Water Treatment Plant Manager	Telephone No: 770-320-6081