

PROPOSAL NUMBER: _____ #P877

PROPOSAL NAME: AUDIO/VIDEO SYSTEM DESIGN & INSTALLATION

	COMPANIES NAME:	TOTAL PROPOSED AMOUNT	ANNUAL MAINTENANCE AND SUPPORT	PAYMENT TERMS
1.	ACCURATE CONTROLS, INC.	\$145,200.00	\$9,500 PER YEAR AFTER WARRANTY EXPIRES	NET 30 DAYS
2.	BIS DIGITAL, INC.	\$36,225.60	\$4,549.40	50% DUE WITH SIGNED ORDER, BALANCE NET 30
3.	DATA & SOUND SPECIALTIES, INC.	\$76,964.76	\$2,308.94	3%/15 NET 30
4.	LMI SYSTEMS INC.	\$56,215.00		NET 30 DAYS
5.	S & L INTEGRATED SYSTEMS	\$66,792.79		INITIAL DEPOSIT: \$13,358.56 EQUIPMENT DELIVERY: \$40,075.67 TRAINING COMPLETION: \$13,358.56
6.	STAGE FRONT PRESENTATION SYSTEMS	\$52,408.94	YEAR 2: \$1,350.00 YEAR 3: \$1,625.00 YEARS 4 & 5: \$1,900.00	20% DEPOSITE, 60% PROGRESSIVE BILLING UPON RECEIPT OF EQUIPMENT, 20% FINAL PAYMENT AFTER ACCEPTANCE.
7.	THE SHOW BUSINESS, SOUND & LIGHTING INC. DBA: SOUND PRINCIPLE	\$21,706.00	MANUFACTURERS WARRANTIES APPLY. \$175.00 PER VISIT - NON WARRANTY,	50% TO START / 50% UPON COMPLETION.
8.	ULTIMATE SECURITY OF AMERICA, INC.	\$35,100.00	10% OF INSTALLATION PRICE	UPON COMPETION
9.	UNIFIED AV SYSTEMS	\$50,031.27	1ST YEAR SERVICE - NC 2ND YEAR PM & SERVICE - \$2,900 3RD YEAR PM & SERVICE - \$3,200	25% DEPOSIT TO MOBILE THE ENGINEERING AND EQUIPMENT REQUIRED AND REMAINDER NET 60.

AMOUNT LISTED IS ALL OPTIONS PROPOSED. DOES NOT INCLUDE: \$299.00 PER MO. HOSTING FEE.