



# Fayette COUNTY

"WHERE QUALITY  
IS A LIFESTYLE"

PURCHASING DEPARTMENT  
140 STONEWALL AVENUE WEST, STE 204  
FAYETTEVILLE, GEORGIA 30214  
PHONE: 770-305-5420  
www.fayettecountyga.gov

To: Steve Rapson  
From: Ted L. Burgess   
Date: September 19, 2016  
Subject: Contract #1094-A, Amendment 1: Utility Locate Service

Utilities Protection Center, Inc. d/b/a Georgia 811 is a non-profit association that notifies utility companies when excavators are planning mechanized digging activity such as excavation, tunneling, grading, boring, or demolition. Each time Georgia 811 issues the Water System a locate ticket, they must mark the underground location of water main and service lines in the area of planned excavation. The county issued Contract # 1094-A to UtiliSurvey, LLC to mark Large Projects on an as-needed basis. A Large Project involves marking one mile or more. The contractor will verify water main, service line and meter locations with radio detection or ground penetrating radar (GPR) equipment, and mark the locations with paint and flags.

The Water System had originally estimated they would need 75,000 linear feet of service line locates in Fiscal Year 2017. There has been higher-than-anticipated demand for locate services recently. The contracted 75,000 have been used, and the Water System continues to receive locate tickets. In addition a high-speed Internet provider named WideOpenWest (also known as WOW!) has entered into an agreement to purchase NuLink, which provides cable services in and around the Newnan area. It is anticipated that the newly combined business will add significant demand for utility locate services in this county. Given these considerations, it has been estimated that the Water System will need to procure an additional 166,667 linear feet of locate services.

Seven companies submitted quotes for the utility locate contract on March 29, 2016 (please see attached). These quotes are less than six months old. A contract was executed with UtiliSurvey, LLC for 75,000 linear feet. The contracted price is 29% below the second-lowest quote, so it is apparent that the current contract is a good value to the county.

It is proposed that the county amend the current contract by adding 166,667 linear feet of locate service to the current 75,000 limit. Rationale is that:

- (1) Competitive prices were solicited recently, and given strong development activity and overall demand, there is no reason to expect that lower prices could be obtained through a new solicitation.
- (2) The lowest price of seven responders resulted in a contract for as-needed services, and the contractor has proven satisfactory.

(3) There is an immediate need for additional locate services, which the Water System has advised are subject to PSC rules, including response times.

Specifics of the proposed contract are as follows:

Contract Name	1094-A: Utility Locate Service
Amendment Number	Amendment #1
Vendor	UtiliSurvey, LLC
Not-to-Exceed Amount	
Original Contract	\$24,750.00
This Amendment	<u>50,000.00</u>
Total Contract	<u>\$74,750.00</u>

Budget:

Organization Code	50541010	Water System Administration
Object Code	521316	Technical Services
Project Code	N/A	
Budget Amount	\$74,750	
Available Balance	\$50,000	

Approval: \_\_\_\_\_



Date: \_\_\_\_\_

9/20/16