



# Fayette COUNTY

"WHERE QUALITY IS A LIFESTYLE"

**PURCHASING DEPARTMENT**  
140 STONEWALL AVENUE WEST, STE 204  
FAYETTEVILLE, GEORGIA 30214  
PHONE: 770-305-5420  
www.fayettecountyga.gov

To: Steve Rapson  
From: Ted L. Burgess *TJB*  
Date: September 10, 2015

Subject: Invitation for Bids #1012-B: Sports Lighting for Kiwanis Park, Athletic Field #9

The approved Fiscal Year 2016 budget includes a Capital Improvement Project (CIP) for refurbishing the lighting at Athletic Field #9 in Kiwanis Park. This is part of a multi-year effort to provide adequate light for all of the fields in the county's parks.

Toward this end, the Purchasing Department issued Invitation to Bid #1012-B. Notices of the opportunity to bid were emailed to 15 contractors. Another 182 were contacted through the web-based Georgia Procurement Registry. In addition, invitations were extended via the Fayette News, the county website, Georgia Local Government Access Marketplace ([www.glga.org](http://www.glga.org)), and Channel 23.

The Purchasing Department and the Parks and Recreation Department held a non-mandatory pre-bid conference on August 20, 2015. Two lighting installation companies attended, along with a representative of Musco Sports Lighting, LLC (Attachment #1). The Invitation to Bid specified that the successful bidder must supply Musco equipment, so that it would be compatible with the existing lighting system.

*Manufacturer Lighting System - Site Source Product  
Other Co. can install*

Two companies submitted bids – one who was at the pre-bid conference, and one who was not, as follows:

	Field Lighting	Musco Controls (Existing Fields)	Total Bid
<b>Attended Pre-Bid Conference:</b>			
Donald Camp, Inc.	\$71,375.00	\$30,600.00	\$101,975.00 ✓
D&D Electric	No Bid	No Bid	No Bid ✓
<b>Not At Conference:</b>			
Middle Ga Outdoor Lighting	\$56,185.00	\$29,700.00	\$85,885.00 ✓

In the last five or so years, with the need for a specific brand of this specialized equipment, the county has received between two and four bids each time we solicited bids (Attachment 2).

As shown above, a representative of D&D Electric (Fayetteville, Ga.) attended the pre-bid conference. He stated to Purchasing Department staff that he attended because he was interested in the project, but he had never done this type of work before. He added, however, that he did not submit a bid because he simply missed the due date.

M. Gay Constructors ( Jacksonville, Fla.) bid on the projects awarded in November 2011 and December 2012 but did not bid on this project. When questioned, they stated that they would bid on larger jobs, with multiple playing fields. They could not justify bidding on this project with only one field, because of the distance involved.

J.M. Clayton Company (Thomaston, Ga.) bid on the project that was awarded in September 2014, but not this year. When questioned, their representative said he had all intentions of bidding. He missed the pre-bid conference because he was attending another one elsewhere. He had thought it was a mandatory conference, so had not prepared a bid.

The Parks and Recreation Department recommends award to the low bidder, Middle Georgia Outdoor Lighting (Macon, Ga.), in the not-to-exceed amount of \$85,885.00. I support their recommendation.

Specifics of the proposed contract are as follows:

Contract Name:	1012-B: Sports Lighting – Kiwanis Field #9
Vendor:	Middle Georgia Outdoor Lighting
Not-to-Exceed Amount:	\$85,885.00
Budget:	
Organization Code:	37560110 Recreation CIP
Object Code:	541210 Other Improvements
Project Code:	5110J Kiwanis / Athletic Field Lighting
Available Budget:	\$150,000.00 as of 9/9/2015

Awarding Authority: County Administrator

Approval Signature



Date: 9/10/15

**BID NUMBER:**                     #1012-B                    

**BID NAME:**           SPORTS LIGHTING FOR KIWANIS PARK FIELD #9          

**OPENING DATE:**           3:00PM, WEDNESDAY, SEPTEMBER 2, 2015          

<b>TALLY SHEET</b>			
<b>DESCRIPTION</b>	<b>SPORTS LIGHTING AT KIWANIS BASEBALL FIELD #9</b>	<b>INSTALLATION OF 3 ADDITIONAL MUSCO CONTROL LINK CONTROLS &amp; MONITORING SYSTEM AT EXISTING KIWANIS PARK BASEBALL FIELDS</b>	<b>TOTAL BID AMOUNT:</b>
DONALD CAMP, INC.	\$71,375.00	\$30,600.00	\$101,975.00
MIDDLE GEORGIA OUTDOOR LIGHTING	\$56,185.00	\$29,700.00	\$85,885.00

# SIGN-IN SHEET

Attachment #1

BID NUMBER:           #1012-B          

BID NAME:           SPORTS LIGHTING FOR KIWANIS PARK FIELD #9          

PRE-BID CONFERENCE DATE:           10:00AM, THURSDAY, AUGUST 20, 2015          

COMPANY NAME AND ADDRESS (PRINT)	CONTACT PERSON NAME AND TELEPHONE NUMBER	EMAIL ADDRESS
DONALD CAMP INC.	DONNIE CAMP	donnie@donaldcamp.com
D&D ELECTRIC 374 HAMPTON RD. FAYETTEVILLE, GA. 30215	DONNIE PATTON 770-294-7070	dpatton9537@gmail.com
<del>Rob Staples</del> Musco Lighting	Rob Staples 706-870-2177	rob.staples@musco.com

**Fayette County, Georgia  
Formal Solicitations for Sports Lighting**

<u>Solicitation</u>	<u># of Fields</u>	<u>Award</u>		<u>Notes</u>
		<u>Date</u>	<u>Amount</u>	
RFP 760	2	10/14/2010	224,235.00	Award: Middle Ga. Outdoor Lighting, Inc. Also responded: Patmac Contracting Co; P.E.G. Contracting Co; Raby & Ozburn Electric Contractors, Inc.
RFP 798	5	11/10/2011	390,980.00	Award: Donald Camp Electric (4 fields + tennis courts) Also responded: Davidson Electric Co; M. Gay Constructors, Middle Georgia Outdoor Lighting.
RFP 852	3	12/13/2012	325,000.00	Award: M. Gay Constructors, Inc. Also responded: Donald Camp, Inc.
Bid 910	2	9/25/2014	257,000.00	Award: Donald Camp, Inc. Also bid: J.M. Clayton Co; Middle Georgia Outdoor Lighting.
Bid 1012-B	1	TBD	85,885.00	Recommended: Middle Georgia Outdoor Lighting. Also bid: Donald Camp, Inc.