



To: Steve Rapson

Through: Ted L. Burgess 

From: Sherry White 

Date: August 21, 2023

Subject: Contract #2293-A: Dust Control Services

The Purchasing Department issued Request for Quote #2293-A to secure a contractor to provide and supply road stabilizing and dust control agent on specified county roads. Notice of the opportunity was emailed to 5 companies. Another 361 were contacted through the web-based Georgia Procurement Registry, who had registered under commodity code #75045 (Dust Control Agents). The offer was also advertised through Georgia Local Government Access Marketplace.

The Purchasing Department received one quote from Southeastern Road Treatment, Inc. Southeastern Road Treatment is the only distributor for the calcium chloride in the Atlanta Area.


The submitted quote total amount was \$143,566.00 to treat 48.51 estimated miles of road in Fall 2023 and again in Spring 2024. Due to budget limitations in the FY 2024 budget, the Road Department requested a pricing per gallon for calcium chloride. Southeastern Road Treatment provided a price of \$1.20 per gallon in the Fall and \$1.22 per gallon in the Spring. Southeastern Road Treatment has agreed to a not to exceed of 118,300 gallons, \$143,566.00.

A Contractor Performance Evaluation is attached. (Attachment 1)

Specifics of the proposed contract are as follows:

<b>Contract Name</b>	#2293-A: Dust Control Services	
<b>Contractor</b>	Southeastern Road Treatment, Inc.	
<b>Contract Type</b>	Fixed Unit Price per gallon (\$1.20 Fall & \$1.22 Spring)	
<b>Not-to-exceed amount</b>	\$143,566.00 (118,300 gallons)	
<b>Budget:</b>		
Org Code	10040220	Road
Object	521316	Technical Services

Approved by: \_\_\_\_\_



Date: \_\_\_\_\_

8/21/23

# FAYETTE COUNTY, GEORGIA CONTRACTOR PERFORMANCE EVALUATION

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1. Use this form to record contractor performance for any contract of \$50,000 or above.
2. The person who serves as project manager or account manager is the designated party to complete the evaluation.
3. This form is to be completed and forwarded to the Purchasing Department not later than 30 days after completion or expiration of a contract. Past performance is considered on future contracts.

VENDOR INFORMATION	COMPLETE ALL APPLICABLE INFORMATION
Company Name: South Eastern Road	Contract Number: 2067-A
Mailing Address: PO Box 1058	Contract Description or Title: Dust Control Services
City, St, Zip Code: Evans, GA 30809	Contract Term (Dates) From: 7/1/22 To: 6/30/23
Phone Number: 706-860-1893	Task Order Number:
Cell Number: 706-339-4196	Other Reference: for award of Contract 2293-A
E-Mail Address: richiea@knology.net	

## DEFINITIONS

**OUTSTANDING** – Vendor considerably exceeded minimum contractual requirements or performance expectations of the products/services; The vendor demonstrated the highest level of quality workmanship/professionalism in execution of contract.

**EXCELLENT (Exc)** - Vendor exceeded minimum contractual requirements or performance expectations of the products/services.

**SATISFACTORY (Sat)** - Vendor met minimum contractual requirements or performance expectations of the products/services.

**UNSATISFACTORY (UnSat)** - Vendor did not meet the minimum contractual requirements or performance expectations of the products and/or services; Performed below minimum requirements

## EVALUATIONS (Place "X" in appropriate box for each criterion.)

Criteria (includes change orders / amendments)	Out-standing	Exc	Sat	Un-Sat	Not Apply
1. Work or other deliverables performed on schedule			X		
2. Condition of delivered products			X		
3. Quality of work		X			
4. Adherence to specifications or scope of work			X		
5. Timely, appropriate, & satisfactory problem or complaint resolution		X			
6. Timeliness and accuracy of invoicing		X			
7. Working relationship / interfacing with county staff and citizens		X			
8. Service Call (On-Call) response time					X
9. Adherence to contract budget and schedule			X		
10. Other (specify):					X
11. Overall evaluation of contractor performance			X		

## EVALUATED BY

Signature: <i>Bradley Klinger</i>	Date of Evaluation: 8/19/23
Print Name: Bradley Klinger	Department/Division: ROAD
Title: Asst. Director	Telephone No: 6039



**RFQ #2293-A Dust Control Service**  
**TALLY SHEET**  
**3:00PM, Friday, August 18, 2023**

<b>Application Season</b>	<b>South Eastern</b>		
	<b>Gallon</b>	<b>Price Per Gallon estimated spread rate of 0.3 gal/sy.</b>	<b>Extended Total</b>
Fall Application	38,000	1.20	\$45,600.00
Spring Application	80,300	1.22	\$97,966.00
<b>TOTAL PROJECT AMOUNT</b>	<b>118,300</b>		<b>\$143,566.00</b>