COUNTY AGENDA REQUEST

Department:	Road	Presenter(s):	Andy Adams
Meeting Date:	Thursday, December 12, 2013	Type of Request:	Consent

Wording for the Agenda:

Approval of staff's recommendation to award annual bid #895 to Con South, Inc. as the primary vendor and to Faultless Business Center as the secondary vendor, in an amount not to exceed $280,916.00, for dump truck hauling services for calendar year 2014.

Background/History/Details:

The intent of this annual contract is to identify a vendor to provide on-call dump truck hauling services. These services are intended to be used only when additional services over and above the capabilities of the Road Department are needed. Typically the materials hauled would be gravel, soil or asphalt on various projects undertaken by the Department.

For this service bidders quoted an hourly rate that is indexed in accordance with the Diesel Fuel Price Index as published monthly by the Georgia Department of Transportation. To determine which vendor submitted the lowest bid, the bids were reviewed for all price ranges in the bid with particular attention to the range that has been experienced over the past two years. Of the four (4) bids received, Con South Inc. provided the lowest price within the expected fuel index range. Faultless Business Center provided the second lowest price within the expected fuel index range.

Based on estimates of anticipated work, a not to exceed contract of $280,916.00 is recommended for the remainder of FY 2014 budget year. After the FY 2015 budget has been established (after July 1, 2014) a revised not-to-exceed amount may be brought before the BOC.
If approved, this contract will expire on December 31, 2014.

What action are you seeking from the Board of Commissioners?

Approval of staff's recommendation to award annual bid #895 to Con South, Inc. as the primary vendor and to Faultless Business Center as the secondary vendor, in an amount not to exceed $280,916.00, for dump truck hauling services for calendar year 2014.

If this item requires funding, please describe:

Funds are budgeted annually in the Road Department's O&M budget in account 10040220-522111 or in various CIP or SPLOST project accounts.

Has this request been considered within the past two years?	Yes	If so, when?	Thursday, January 10, 2013
Is Audio-Visual Equipment Required for this Request?*	No	Backup Provided with Request?	Yes

**** All audio-visual material must be submitted to the County Clerk's Office no later than 48 hours prior to the meeting. It is also your department's responsibility to ensure all third-party audio-visual material is submitted at least 48 hours in advance.***

Approved by Finance	Yes	Reviewed by Legal	
Approved by Purchasing	Yes	County Clerk's Approval	Yes
Administrator's Approval			

Staff Notes:

Note: These types of calendar contracts will be converted to fiscal year contracts during next year's budget process - along with revised NTEs to coincide with annual funding.

Fayette County GEORGIA

Where Quality Is A Lifestyle

To: Board of Commissioners

From: Ted L. Burgess

Date: November 26, 2013

Subject: Bid #895 – Tandem Axle Truck Hauling Services

At times, the Road Department needs to haul more materials such as asphalt, stone, soil, or gravel that they can haul with their existing trucks. To meet the excess needs, they contract each year with companies for occasional hauling services. The contracts call for tandem axle dump trucks, because of the weight of the loads. Due to fluctuations in need, the county has historically entered into a primary contract and a secondary contract.

The Purchasing Department issued Invitation to Bid #895 to secure hauling services for calendar year 2014, and with options to renew for a total of three years. Invitations were direct-mailed to 15 vendors. Another 287 were contacted through the web-based Georgia Procurement Registry. In addition, invitations were extended via the Fayette News, the county website, Georgia Local Government Access Marketplace (www.glga.org), and Channel 23. Four vendors submitted bids (please see Attachment 1).

Bidders submit a range of proposed hourly rates based on the diesel fuel component of the Fuel Price Index (Georgia Average Price), which is produced by the Georgia Department of Transportation. The hourly rates bid include the truck, operator, fuel, insurance, and any other relevant costs.

Based on recent trends and current indicators, the most likely relevant index range during 2014 will be in the $3.00 - $4.49 per gallon range (Attachment 2). Within this range, Con South offered the lowest prices after discounts are taken (they were the only bidder than offered discounts for prompt payment). The Road Department recommends Con South as the primary contractor, and Faultless Business Center (the second-lowest bidder) for the secondary contract. I support their recommendations.

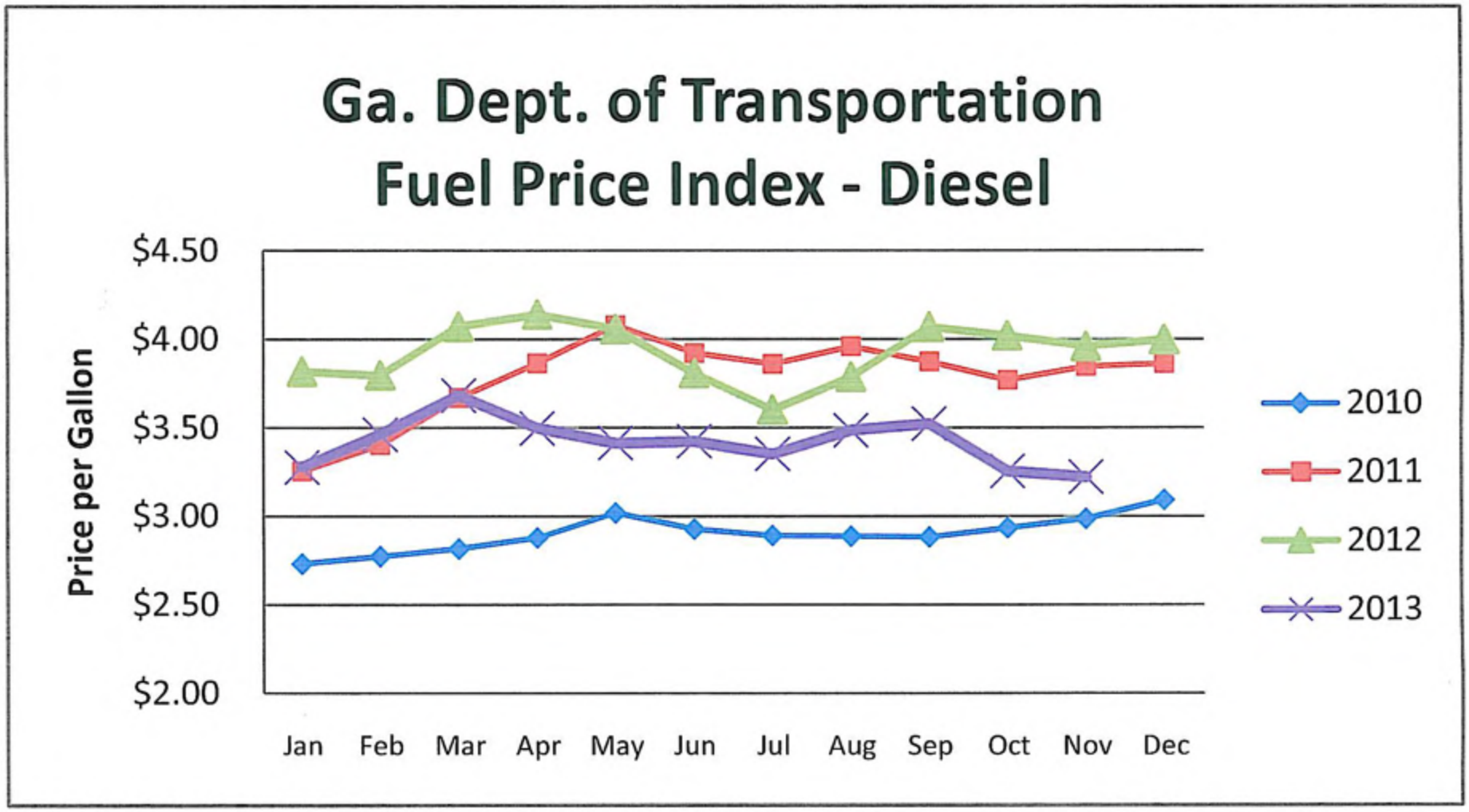
Attachments (2)

Fayette County, Georgia
Bid #895 - Hauling Service

	Fuel Price Index For Diesel ($/Gallon)	Hourly Rates Bid				
		Con South		Faultless Business Center	Rock-It Sand & Gravel	MGD Transportation
		Quoted Bid Price	Bid Price With Discount			
	$2.50 to $2.99	$64.85	$59.01	$64.50	$64.90	$78.00
Anticipated Relevant Range	$3.00 to $3.49	64.85	$59.01	64.50	64.90	92.00
	$3.50 to $3.99	64.85	$59.01	64.50	64.90	102.00
	$4.00 to $4.49	68.85	$62.65	64.50	67.00	112.00
	$4.50 to $4.99	72.85	$66.29	64.50	70.00	121.50
	$5.00 to $5.49	75.85	$69.02	64.50	75.00	132.60
	$5.50 to $5.99	80.00	$72.80	64.50	80.00	142.00
	# of Trucks:					
	Owned	6		5 +leased	12	2
	Avail in 24 Hr	10		As needed	8	6
	Discount Offered	See below*		None	None	None

*9% discount if check drawn within 7 days and postmarked within 10 days of invoice.

Attachment 2



ANNUAL CONTRACTS

November 25, 2013

Not-To-Exceed Estimates for Jan 1 - June 30, 2014

	#861 Stone Stephens 531173	#861 Stone Hansons 531173	#872 Asphalt 531171	#895 Hauling 522111
2013 NTE	$ 20,000	$ 180,000	$ 2,600,000	$ 150,000
2013 Actual				
Remaining FY 2014 O&M Budget		$ 46,066	$ 98,560	$ 2,181
LMIG2			$ 225,377	$ 19,600
LMIG3			$ 431,385	$ 56,400
LMIG4			$ 431,278	$ 32,760
Road Projects:				
Splost - 92 @ Veterans Pkwy		$ 84,000	$ 148,000	$ 76,650
Splost - 85 @ Harp		$ 51,468	$ 85,076	$ 46,247
Valleywood Rd				$ 7,280
Drainage Projects:				
Environmental Management Project #1		$ 4,500	$ 2,035	$ 1,300
Environmental Management Project #2		$ 4,500	$ 2,035	$ 1,300
Environmental Management Project #3		$ 4,500	$ 2,035	$ 1,300
Environmental Management Project #4		$ 4,500	$ 2,035	$ 1,300
Environmental Management Project #5		$ 4,500	$ 2,035	$ 1,300
Kirkley Rd Drainage		$ 5,250	$ 2,475	$ 4,160
Road Dept Maintenance project #1		$ 4,500	$ 2,035	$ 1,300
Road Dept Maintenance project #2		$ 4,500	$ 2,035	$ 1,300
Other Projects:				
Dept of Driver Services - parking lot		$ 9,600	$ 17,000	$ 1,000
TOTALS		$ 227,884	$ 1,453,396	$ 255,378
Contingency		10%	10%	10%
2014 NOT-TO-EXCEED AMOUNT	$ 20,000	$ 250,672	$ 1,598,736	$ 280,916
	Agreed to extend	Agreed to extend	Agreed to extend - primary only	rebid