COUNTY AGENDA REQUEST

Department:	Parks and Recreation	Presenter(s):	Anita Godbee, CPRP
Meeting Date:	Wednesday, December 5, 2012	Type of Request:	New Business

Wording for the Agenda:

Discussion of staff's recommendation to award Proposal #P852 Sports Lighting to M. Gay Contractors, Inc. in the amount of $325,000.00.

Background/History/Details:

In accordance with the Fayette County Needs Assessment, the lights at the parks need refurbishing due to safety concerns associated with low light levels and the age of the equipment. A plan was enacted in 2003 to upgrade one field per year at each park. Since that time, Fayette County has upgraded Kiwanis Park Fields #1, #3, #5, #6, #7, tennis courts 1-4, McCurry Park Softball Fields #1, #2, #3, #4, #5, McCurry Park Soccer Field #2, #3, #7, and Brooks Park Fields #1 and #2.

In order to continue the upgrade plan at the parks, a request for proposal was submitted. Three contractors responded to Fayette County's Invitation for Proposal #P852. M. Gay Contractors, Inc. received the highest criteria scoring among those who responded. Selection criteria included proposed product, warranty, maintenance / monitoring program, price, energy consumption, life cycle cost, remote lighting control system, company experience and references, and length of time required to complete the job. All proposals submitted were equal in terms of product, warranty, maintenance, energy consumption, life cycle cost, and remote lighting control systems. M. Gay Contractors, Inc. proposed the lowest overall price and met the requirements set forth in the Request for Proposal regarding references. Due to budget constraints, the recommendation at this time will only include the installation of Kiwanis Park Field #11, McCurry Park Softball Field #7, and McCurry Park Football Field #3. M. Gay Contractors, Inc. has proposed to reduce its total price from $336,800.00 to $325,000.00 if awarded all three fields.

What action are you seeking from the Board of Commissioners?

No action is required. Staff is seeking either Board direction on this matter or approval to place this request on the next available Consent Agenda for a formal vote.

If this item requires funding, please describe:

Not applicable.

Has this request been considered within the past two years?	No	If so, when?	
Is Audio-Visual Equipment Required for this Request?*	No	Backup Provided with Request?	Yes

**** All audio-visual material must be submitted to the County Clerk's Office no later than 48 hours prior to the meeting. It is also your department's responsibility to ensure all third-party audio-visual material is submitted at least 48 hours in advance.***

Approved by Finance	Yes	Reviewed by Legal	
Approved by Purchasing	Yes	County Clerk's Approval	Yes
Administrator's Approval	Yes		

Staff Notes:

Fayette County GEORGIA

Where Quality Is A Lifestyle

To: Jack Krakeel

From: Ted L. Burgess

Date: November 19, 2012

Subject: RFP #852 – Sports Lighting

The Purchasing Department issued Request for Proposals (RFP) #852 to continue the on-going upgrade of lighting for the county's athletic fields. The RFP included a total of six fields at Kiwanis Park and McCurry Park.

Requests were direct-mailed to 19 contractors. In addition, requests were extended via the Fayette News, the county website, Georgia Local Government Access Marketplace (www.glga.org), and Channel 23. Three contractors responded to the RFP (please see the attached spread sheet).

Based on the prices received, it was decided to recommend proceeding with three of the six athletic fields. The three chosen were Kiwanis Park Baseball Field #11, McCurry Park Softball Field #7, and McCurry Park Football Field #3. A team consisting of staff from the Parks and Recreation Department and Building and Grounds Maintenance evaluated, compared, and ranked the responses. The team ranked M. Gay Constructors' proposal as the best fit for the Parks and Recreation Department's needs. M. Gay Constructors also submitted the lowest total bid for the three chosen fields.

As is customary practice in the Request for Proposals process, the Purchasing Department contacted M. Gay Constructors to obtain their best and final offer. In response, they reduced their proposed price from $336,800 to $325,000.

The Purchasing Department supports the evaluation teams recommendation of M. Gay Constructors for sports lighting installation.

Attachment

Fayette County, Georgia
Request for Proposals #852, Sports Lighting
Original Price Proposals

			MIDDLE GEORGIA OUTDOOR LIGHTING		
Description	**Donald Camp, Inc.**	**M. Gay Constructors, Inc.**	**Gross Bid**	**Less: If Bonding Not Required on Lighting Equip**	**Net Bid**
KIWANIS PARK BASEBALL FIELD #11	$42,350.00	$48,900.00	$50,563.00	($1,000.00)	$49,563.00
MCCURRY PARK SOFTBALL FIELD #7	131,080.00	124,900.00	130,175.00	(2,900.00)	$127,275.00
MCCURRY PARK FOOTBALL FIELD #3	172,600.00	163,000.00	No Bid	No Bid	No Bid
Total Fields in Final Selection	**$346,030.00**	**$336,800.00**	**$180,738.00**	**($3,900.00)**	**$176,838.00**
MCCURRY PARK SOFTBALL FIELD #6	120,475.00	114,000.00	118,219.00	(2,600.00)	$115,619.00
MCCURRY PARK SOCCER FIELD #1	85,425.00	93,000.00	No Bid	No Bid	No Bid
MCCURRY PARK SOCCER FIELD #4	119,945.00	109,000.00	No Bid	No Bid	No Bid
Total for All Fields Considered	**$671,875.00**	**$652,800.00**	**$298,957.00**	**($6,500.00)**	**$292,457.00**
Discount if Awarded Any Two or More	(1,000.00)		(2,500.00)		(2,500.00)
Net Total After Discounts	**$670,875.00**	**$652,800.00**	**$296,457.00**	**($6,500.00)**	**$289,957.00**

Note: Middle Georgia Outdoor Lighting offers a discount of $2,500 if McCurry Park softball fields #6 and 7 are awarded.