COUNTY AGENDA REQUEST

Department:	Water System	Presenter(s):	Tony Parrott
Meeting Date:	Thursday, September 13, 2012	Type of Request:	Consent

Wording for the Agenda:

Approval of staff's recommendation to award Chemical Bid #845, for twelve (12) months, to nine companies who bid on chemicals used by the Fayette County Water System for water treatment, and authorization for the Chairman to sign any contracts or related documents related to this request contingent upon the County Attorney's review.

Background/History/Details:

Chemical Bid #845 is an annual bid for chemicals used in the treatment of water. Invitations for Bid #845 were direct-mailed to 22 vendors, and invitations were extended through Fayette Daily News, the county website, Georgia Local Government Access Marketplace, and Channel 23. Twenty vendors responded to the invitation to bid. Due to the variety of chemicals used in water treatment, there are a total of eight (8) low bidders who were the low bidders on different chemicals.

The eight low bidders for each chemical considered in this bid are: 1) Brenntag Mid-South, Inc., 2) F2 Industries, LLC., 3) General Chemical Performance Products, LLC.; 4) Hanchem Products Corporation, 5) Industrial Chemicals, Inc., 6) Polydyne, Inc.; 7) Thatcher Chemical of Florida, and 8) Univar USA, Inc. Staff also recommends awarding Potassium Permanganate in the amount of $139.44 to the second lowest bidder, Chemrite, Inc. This recommendation is due to the low bidders' requirement to place a minimum order of one pallet of 36 pails. Since the Water System only uses 50 pails per year, in order to utilize the low bidder under those requirements, the Water System would essentially be purchasing 22 additional pails of chemicals. This requirement essentially makes the second lowest bidder the least expensive bidder.

What action are you seeking from the Board of Commissioners?

Approval of staff's recommendation to award Chemical Bid #845, for twelve (12) months, to nine companies who bid on chemicals used by the Fayette County Water System for water treatment, and authorization for the Chairman to sign any contracts or related documents related to this request contingent upon the County Attorney's review.

If this item requires funding, please describe:

Funding is included in the annual budget.

Has this request been considered within the past two years?	Yes	If so, when?	Annually
Is Audio-Visual Equipment Required for this Request?*	No	Backup Provided with Request?	Yes

**** All audio-visual material must be submitted to the County Clerk's Office no later than 48 hours prior to the meeting. It is also your department's responsibility to ensure all third-party audio-visual material is submitted at least 48 hours in advance.***

Approved by Finance	Yes	Reviewed by Legal	
Approved by Purchasing	Yes	County Clerk's Approval	Yes
Administrator's Approval	Yes		

Staff Notes:

Fayette County GEORGIA

Where Quality Is A Lifestyle

To: Jack Krakeel

From: Ted L. Burgess

Date: August 28, 2012

Subject: Bid #845 – Chemicals for the Water System

The Purchasing Department issued Invitation to Bid #845 to establish an annual price contract for certain chemicals used by the Water System. Invitations were direct-mailed to 22 vendors. In addition, invitations were extended via the Fayette News, the county website, Georgia Local Government Access Marketplace (www.glga.org), and Channel 23. Twenty vendors responded to the invitation to bid (please see the attached spread sheet).

After the established bid-opening date, two vendors discovered errors in their bids:

1. E&C Chemicals, Inc. had bid on two chemicals. They had placed both bids in wrong columns on the response sheet, resulting in them bidding on the wrong products.

2. Industrial Chemicals, Inc. realized they had made a typographical error in their bid submission. They had intended to bid $192.92 per pail for potassium permanganate, but mistakenly bid $92.92.

Both E&C Chemicals and Industrial Chemicals were allowed to withdraw their bids.

Thatcher Chemical of Florida was the apparent low bidder for potassium permanganate. However, they require a minimum of 36 pails per order. The Water System needs 50 pails per year, so they would have to pay for two orders containing 72 pails at $106.92 each (total $7,698.24). They recommend the second lowest bidder – Chemrite, Inc. – to receive the award, costing $139.44 each for 50 pails (total $6,972.00). The Water System recommends the lowest bidders for all other chemicals.

The Purchasing Department concurs with the Water System's recommendations.

Attachment

BID NUMBER: #845
BID NAME: CHEMICALS FOR WATER SYSTEM

	COMPANY	ALUM (LIQUID) PER TRUCK LOAD	CHLORINE (LIQUID) 2,000 LB PER CYLINDER	SODIUM HYPOCHLORITE (15%) PER DRUM	SODIUM CHLORITE (80%) PER DRUM	LIME (POWDER) BULK PER TON	SODA ASH POWDER (COURSE) PER BAG	SODIUM SILICA FLUORIDE PER BAG	COPPER SULFATE PER BAG	PHOSPHATES (POWDER) AQUADENE - PAIL	POTASSIUM PERMANGANATE (GRANULAR) - PAIL	CHLORINE (LIQUID) 1000 LB CYLINDER
1.	Affinity Chemical LLC	$3,104.16	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
2.	Brenntag Mid-South	No Bid	$372.00	$44.25	$220.00	$170.66	$13.25	$26.00	$124.00	No Bid	$187.55	$249.00
3.	C & S Chemicals, Inc.	$6,216.90	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
4.	Carmeuse Lime & Stone	No Bid	No Bid	No Bid	No Bid	$189.48	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
5.	Chemrite, Inc.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	$23.15	$99.00	No Bid	$139.44	No Bid
6.	DPC Enterprises, LP	No Bid	$426.00	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	$390.00
7.	E&C Chemicals, Inc.	No Bid	No Bid	No Bid	Withdrew(2)	No Bid	No Bid	Withdrew(2)	No Bid	No Bid	No Bid	No Bid
8.	F2 Industries, LLC	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	$66.25	No Bid	No Bid
9.	Gen. Chemical Performance Products, LLC	$2,876.32	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
10.	GEO Specialty Chemicals, Inc	$6,016.05	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
11.	Greer Indusstries, Inc.					$204.60						
12.	Hanchem Products Corp.	No Bid	No Bid	$39.95	No Bid	No Bid	$14.25	No Bid	$125.00	No Bid	No Bid	No Bid
13.	Industrial Chemicals, Inc.	No Bid	No Bid	$60.00	$223.00	No Bid	$13.00	$25.00	No Bid	$78.50 **48 PAIL (2 PALLET) MIN**	Withdrew(3)	No Bid
14.	Polydine, Inc.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
15.	SWE, Inc. dba Southwest Engineers	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
16.	Shannon Chemical Corp.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	$70.27	No Bid	No Bid
17.	Thatcher Chemical of Florida	$358.46 per Dry Ton(1)	No Bid	No Bid	No Bid	No Bid	No Bid	$23.20	$95.55 **MIN ORDER: 20 BAGS**	No Bid	$106.92 **MIN 1 PALLET of 36 PAILS(4)**	No Bid
18.	Univar USA, Inc.	No Bid	No Bid	No Bid	$249.00 **MIN 9 DRUMS**	No Bid	$13.50 **MIN 40 BAGS**	$23.00 **MIN 50 BAGS**	$125.00 **MIN 10 BAGS**	No Bid	$204.00 **MIN 5 PAILS**	No Bid
19.	JCI Jones Chemicals	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
20.	Kerira Water Solutions, Inc.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid

(1) Twelve dry tons equal approximately one truckload (4,500 gallons). Therefore, Thatcher Chemical's bid approximates $4,302 per truckload.
(2) E&C Chemicals found mistakes in their bids after bid opening, and subsequently requested to withdraw.
(3) Industrial Chemicals, Inc. found a mistake in their bid for potassium permanganate, and requested to withdraw their bid for this item.

COMPANY	ALUM (LIQUID) PER TRUCK LOAD	CHLORINE (LIQUID) 2,000 LB PER CYLINDER	SODIUM HYPOCHLORITE (15%) PER DRUM	SODIUM CHLORITE (80%) PER DRUM	LIME (POWDER) BULK PER TON	SODA ASH POWDER (COURSE) PER BAG	SODIUM SILICA FLUORIDE PER BAG	COPPER SULFATE PER BAG	PHOSPHATES (POWDER) AQUADENE - PAIL	POTASSIUM PERMANGANATE (GRANULAR) - PAIL	CHLORINE (LIQUID) 1000 LB CYLINDER

(4) Thatcher Chemical of Florida requires a minimum of 36 pails per order. The Water System requires only 50 pails per year, so this would not be the lowest bid price.

POLYMERS PRAESTOL PER DRUM
No Bid
$692.00
No Bid
No Bid
$590.43
No Bid
No Bid
No Bid
No Bid
No Bid
No Bid
$693.00
$472.50
$697.50
No Bid
No Bid
No Bid
No Bid
No Bid

POLYMERS PRAESTOL PER DRUM

FOR 2013 12

	ORIGINAL APPROP	TRANFRS/ ADJSTMTS	REVISED BUDGET	YTD EXPENDED	ENC/REQ	AVAILABLE BUDGET	PCT USED
531182 CHEMICALS							
50543030 531182 CHEMICALS	245,000	0	245,000	48,655.35	18,149.00	178,195.65	27.3%
50543040 531182 CHEMICALS	139,233	0	139,233	25,152.39	4,618.68	109,461.93	21.4%
TOTAL CHEMICALS	384,233	0	384,233	73,807.74	22,767.68	287,657.58	25.1%
TOTAL EXPENSES	384,233	0	384,233	73,807.74	22,767.68	287,657.58	
GRAND TOTAL	384,233	0	384,233	73,807.74	22,767.68	287,657.58	25.1%

** END OF REPORT - Generated by Mary Holland **

REPORT OPTIONS

	Field #	Total	Page Break
Sequence 1	11	Y	N
Sequence 2	0	N	N
Sequence 3	0	N	N
Sequence 4	0	N	N

Report title:
BUDGET REPORT

Includes accounts exceeding 0% of budget.
Print totals only: N
Print Full or Short description: F
Print full GL account: N
Format type: 1
Double space: N
Suppress zero bal accts: Y
Include requisition amount: Y
Print Revenues-Version headings: N
Print revenue as credit: Y
Print revenue budgets as zero: N
Include Fund Balance: N
Print journal detail: N
From Yr/Per: 2012/ 1
To Yr/Per: 2013/12
Include budget entries: Y
Incl encumb/liq entries: Y
Sort by JE # or PO #: P
Detail format option: 1
Include additional JE comments: N
Sort/Total Budget Rollup: N
Print MY's in one year view: N
Amounts/totals exceed 999 million dollars: N

Year/Period: 2013/12
Print MTD Version: N
Incl inception to soy: N
Roll projects to object: N
Carry forward code: 1

Find Criteria

Field Name	Field Value
Org	
Object	531182
Project	
Rollup code	
Rollup year	
Rollup program	
Account type	
Account status	Active