COUNTY AGENDA REQUEST

Department:	Purchasing	Presenter(s):	Ted Burgess
Meeting Date:	Thursday, June 28, 2012	Type of Request:	Consent

Wording for the Agenda:

Approval of staff's recommendation regarding Bid #837, to award a 12-month contract for waste disposal services to Advanced Disposal Services Atlanta, LLC in the amount of $23,802.00, and to Cardinal Waste Solutions, LLC in the amount of $3,984.00, for a total of $27,786.00, and authorization for the Chairman to sign contracts or documents contingent upon review by the County Attorney.

Background/History/Details:

For the fiscal year ending June 31, 2012 the county will have paid an estimated $36,136.44 for waste disposal services. Services include provision of dumpsters or garbage cans, and emptying them on schedules developed according to the needs of each location. In an effort to reduce the cost of these services, the Purchasing Department released Invitation to Bid #837. Invitations were direct-mailed to 20 vendors. In addition, invitations were extended via the Fayette Daily News, Fayette County's website, Georgia Local Government Access Marketplace (www.glga.org) and Channel 23. Six vendors bid on the service.

Cardinal Waste Solutions, LLC submitted the low bid for Public Safety facilities, at an annual cost of $3,984.00. Advanced Disposal Services Atlanta, LLC was the low bidder on all other locations at $23,802.00 for the year. Staff recommend that 12-month contracts be awarded to these two companies.

At the total cost of $27,786.00 this would provide an annual 23% savings to Fayette County equating to $8,350.44.

What action are you seeking from the Board of Commissioners?

Approval of staff's recommendation regarding Bid #837, to award a 12-month contract for waste disposal services to Advanced Disposal Services Atlanta, LLC in the amount of $23,802.00, and to Cardinal Waste Solutions, LLC in the amount of $3,984.00, for a total of $27,786.00, and authorization for the Chairman to sign contracts or documents contingent upon review by the County Attorney.

If this item requires funding, please describe:

Funding is budgeted each year for waste disposal services.

Has this request been considered within the past two years?	No	If so, when?	
Is Audio-Visual Equipment Required for this Request?*	No	Backup Provided with Request?	Yes

**** All audio-visual material must be submitted to the County Clerk's Office no later than 48 hours prior to the meeting. It is also your department's responsibility to ensure all third-party audio-visual material is submitted at least 48 hours in advance.***

Approved by Finance	Yes	Reviewed by Legal	Yes
Approved by Purchasing	Yes	County Clerk's Approval	Yes
Administrator's Approval	Yes		

Staff Notes:

Fayette County GEORGIA

Where Quality Is A Lifestyle

To: Jack Krakeel

From: Ted L. Burgess

Date: June 11, 2012

Subject: Bid #837 – Waste Disposal Service

County operations employ dumpsters and garbage cans of various sizes at 30 locations for collection and removal of waste. With eleven months of Fiscal Year 2012 completed, total expenditures for waste removal for the year are projected to be approximately $3,011.37 per month, or $36,136.44 for the year. At present, two vendors provide the services.

The Purchasing Department issued Invitation to Bid #837 to ascertain if the county could procure waste disposal services at a better price. Invitations were direct-mailed to 20 vendors. In addition, invitations were extended via the Fayette News, the county website, Georgia Local Government Access Marketplace (www.glga.org), and Channel 23.

To facilitate management of the resulting contract, and to create jobs with enough scale to interest potential bidders, the 30 locations were arranged into seven groups (Attachment 1). Vendors were asked to bid by individual group, then bid their price if they were awarded all locations. Six vendors submitted bids. Advanced Disposal Services Atlanta, LLC was low bidder for six of the groups, and Cardinal Waste Solutions, LLC was low bidder for the seventh group (Attachment 2). It is recommended that the low bid be chosen in each of these cases.

As you will see, an adjustment has been made for one of the groups bid. The low bid for the Public Works and Non-County Facilities group was submitted at $233 per month. The non-county facilities had included the McElroy House (which houses the state's Department of Motor Vehicles) and Fayette Senior Services. A current vendor had provided a list of their service locations on a county-wide basis which was used to develop the proposal. The list included Fayette Senior Services which turned out to be a separate account, not administered by county government. Therefore, the recommended award has been adjusted for that location.

The recommendation includes award of a 12-month contract for Advanced Disposal Services Atlanta, LLC in the amount of $23,802.00 and for Cardinal Waste Solutions, LLC in the amount of $3,984.00. This will result in an annual savings of $8,350.44 or 23%.

Attachments (2)

Fayette County, Georgia
Waste Pickup: Low Bid by Location

Function & Location	Dumpsters Qty	Dumpsters Size	Pick Up Needs	Low Group Bids: Advanced Disposal Services	Low Group Bids: Cardinal Waste Solutions	Notes
County Administration						
Administrative Complex 140 Stonewall Avenue West Fayetteville, GA 30214	1	6 cu. yd. dumpster	Once per week	51.50		
Library						
Fayette Co. Public Library 1821 Heritage Park Way Fayetteville, GA 30214	1	6 cu. yd. dumpster	Once per week.	51.50		
Public Safety						
Fire Station #1 450 Highway 279 Fayetteville, GA .30214	2	95 gallon cans	Once per week		$198.00 total for all Fire Stations.	
Fire Station #2 1330 Highway 92 North Fayetteville, GA 30214	1	2 yard dumpster	Once per week			
Fire Station #3 935 Senoia Road Tyrone, GA 30290	2	95 gallon cans	Once per week			
Fire Station #4 175 Johnson Avenue Fayetteville, GA 30214	1	2 yard dumpster	Once per week			
Fire Station #5 1830 Highway 85 South Fayetteville, GA 30215	2	95 gallon cans	Once per week			
Fire Station #6 903 Highway 85 Connector Brooks, GA 30205	1	95 gallon can	Once per week			
Fire Station #7 220 Hampton Road Fayetteville, GA 30215	1	95 gallon can	Once per week			
Fire Station #8 212 Flat Creek Trail Fayetteville, GA 30214	2	95 gallon cans	Once per week			
Fire Station #10 195 Seay Road Fayetteville, GA 30215	2	95 gallon cans	Once per week			
E-911 Communications 110 Volunteer Way Fayetteville, GA 30215	1	6 cu. yd. dumpster	Once per week.		67.00	
Animal Control 1262 Highway 74 South Peachtree City, GA	1	6 cu. yd. dumpster	Once per week		67.00	

Function & Location	Dumpsters Qty	Dumpsters Size	Pick Up Needs	Low Group Bids: Advanced Disposal Services	Low Group Bids: Cardinal Waste Solutions	Notes
Parks & Recreation						
			For the parks, early morning service allows pickups without issues of patrons' cars parked around dumpsters.			
Kiwanis Park 936 Redwine Road Fayetteville, GA 30215	3	8 cu. yd. dumpsters	Twice per week	387.00		Must include Monday or Tuesday.
McCurry Park - North Soccer Field 115 McDonough Road Fayetteville, GA 30214	1	8 cu. yd. dumpster	Twice per week	129.00		Must include Monday or Tuesday.
McCurry Park - South Soccer Field 153 County Farm Road Fayetteville, GA 30215	1	8 cu. yd. dumpster	Twice per week	129.00		Must include Monday or Tuesday.
McCurry Park - Football Field 100 McDonough Road Fayetteville, GA 30214	1	8 cu. yd. dumpster	Once per week	65.00		
McCurry Park - Softball Field 110 McDonough Road Fayetteville, GA 30214	1	8 cu. yd. dumpster	Once per week	65.00		
McCurry Park - Picnic Area 206 McDonough Road Fayetteville, GA 30214	1	6 cu. yd. dumpster	Twice per week	98.00		Must include Monday or Tuesday.
Brooks Park Brooks, GA	1	8 cu. yd. dumpster	Once per week	65.00		
Kenwood Park 265 Highway 279 Fayetteville, GA 30214	1	8 cu. yd. dumpster	Once per week	65.00		Pickup must be Monday or Tuesday.
Public Works & Non-County Facilities						
Public Works Building 115 McDonough Road Fayetteville, GA 30214	1	6 cu. yd. dumpster	Once per week	51.50		Require Thursday pickup.
Building & Grounds Maintenance 146 McDonough Road Fayetteville, GA 30214	1	8 cu. yd. dumpster	Once per week	65.00		Require Thursday pickup.
McElroy House 278 McDonough Road Fayetteville, GA 30214	1	6 cu. yd. dumpster	Once per week	51.50		Require Thursday pickup.

Function & Location	Dumpsters Qty	Dumpsters Size	Pick Up Needs	Low Group Bids: Advanced Disposal Services	Low Group Bids: Cardinal Waste Solutions	Notes
Water System						
Water System offices 245 McDonough Road Fayetteville, GA 30214	1	4 cu. yd. dumpster	Once per week.	40.00		
South Fayette Water Plant 880 Antioch Road Fayetteville, GA 30214	1	4 cu. yd. dumpster	Once per week.	40.00		
Crosstown Water Treatment Plant 3500 TDK Boulevard Peachtree City, GA 30269	1	6 cu. yd. dumpster	Once per week.	51.50		
Sheriff's Office & Judicial Center						
Sheriff's Office 155 Johnson Avenue Fayetteville, GA 30214	1	8 cu. yd. dumpster	Twice per week	129.00		Occasionally need extra pickup.
Fayette County Jail 145 Johnson Avenue Fayetteville, GA 30214	1	8 cu. yd. dumpster	Once each day, Monday thru Friday	320.00		No weekend pick ups.
Judicial Center 2 Center Drive Fayetteville, GA 30214	1	8 cu. yd. dumpster	Twice per week	129.00		
Total Monthly Bid				**1,983.50**	**332.00**	

BID NUMBER: #837
BID NAME: WASTE DISPOSAL SERVICE
OPENING DATE: TUESDAY, MAY 29, 2012

	MONTHLY BID PRICE					
	Advanced Disposal Services Atlanta, LLC	**Cardinal Waste Solutions, LLC**	**Ga. Waste Systems, Inc, DBA Waste Mgt. of Atlanta**	**K&G Patterson Enterprises, Inc.**	**Veolia ES Solid Waste Southease, Inc.**	**Waste Pro of Georgia, Inc.**
County Administration	$51.50	$67.00	$66.50	$60.00	$90.93	$72.50
Library	$51.50	$67.00	$66.50	$60.00	$90.93	$72.50
Public Safety Facilities	$557.00	$332.00	$365.00		$547.39	$400.00
Parks & Recreation	$1,003.00	$1,183.00	$1,268.26	$1,400.00	$1,683.76	$1,265.00
Public Works & Non-County Facilities	$233.00	$292.00	$292.66	$320.00	$424.34	$305.00
Water System	$131.50	$171.00	$165.50	$150.00	$285.78	$197.50
Sheriff's Office & Judicial Center	$578.00	$677.00	$674.25	$820.00	$890.40	$640.00
Total Bid Price	**$2,605.50**	**$2,789.00**	**$2,898.67**	**$2,810.00**	**$4,013.53**	**$2,952.50**
Total Bid Price if Awarded All Locations	**$2,500.00**	**$2,789.00**	**$2,898.67**	**$2,800.00**	**$4,013.53**	**$2,952.50**
Total: Recommend to Vendor by Group	$2,048.50	$332.00				
Less: Adjustment to remove Senior Services Line-Item from the Public Works & Non-County Facilities Group	-$65.00	N/A				
Total Recommended Award - per Month	$1,983.50	$332.00				
Total Recommended Award - 12 Months	$23,802.00	$3,984.00				
Charge for Additional Pickups, Upon Request	$35.00	$40.00	$45.00	$5.00 per yard per dumpster; $25.00 min.	$65.00	$55.00 per container
Exceptions to Specifications / Payment Terms	Net 45 days	2/15 net 30	Exceptions Noted		Exceptions Noted	