# COUNTY AGENDA REQUEST

| | | | |
|---|---|---|---|
| Department: | Information Systems | Presenter(s): | Russell Prince |
| Meeting Date: | Wednesday, September 7, 2011 | Type of Request: | Old Business |

Wording for the Agenda:

Approval of staff's request for authorization to purchase desktop computers, laptops, and printers as part of the Strategic Technology Plan's Computer Equipment Replacement Schedule, with said purchases to come from Georgia's State Contracts for both Hewlett Packard and Dell products, in an amount not to exceed $ 171,090.

Background/History/Details:

The Information Systems Department developed a Computer Equipment Replacement Schedule resulting from the adoption of a Strategic Technology Plan preformed over the past two years. The Plan recommends replacement of desktop computers, laptops, printers and scanners over time. Subsequently, a capital project fund was approved as a part of the FY 2012 Budget which will fund the first year's allocation of replacement equipment, which is 25% of the County's existing eligible equipment.

The Information Systems Department has identified 140 desktop computers, 24 laptops, and 60 printers that should be replaced in the current fiscal year which is the first year of the replacement schedule. With the Board's concurrence, the equipment will be purchased from the Georgia Statewide Contracts for both Hewlett Packard and Dell products. Where possible, the state contract prices have been compared to quotes from other sources to assure the lowest price possible. The pricing received for the printers is promotional pricing for year end models and is subject to availability at the time of order. Quantity and pricing on the printers may vary.

What action are you seeking from the Board of Commissioners?

Approval of staff's request to purchase desktop computers, laptops, and printers as part of the Strategic Technology Plan Computer Equipment Replacement Schedule from the Georgia State Contracts for Hewlett Packard and Dell in an amount not to exceed $ 171,090.

If this item requires funding, please describe:

Funding has been approved in the Strategic Technology Plan.

| | | | |
|---|---|---|---|
| Has this request been considered within the past two years? | Yes | If so, when? | Budget hearings and other |
| Is Audio-Visual Equipment Required for this Request? | No | Backup Provided with Request? | Yes |

## STAFF USE ONLY

| | | | |
|---|---|---|---|
| Approved by Finance | Yes | Reviewed by Legal | |
| Approved by Purchasing | Yes | County Clerk's Approval | Yes |
| Administrator's Approval | Yes | | |

Staff Notes:

Fayette County GEORGIA

*Where Quality Is A Lifestyle*

To: Jack Krakeel, County Administrator

From: Russell Prince, Chief Information Officer

Date: August 29, 2011

Subject: Strategic Technology Plan Computer Equipment Replacement

In accordance with the Strategic Technology Plan adopted by the Board of Commissioners, the Information Systems Department has developed a Computer Equipment Replacement Schedule. The schedule has been used to identify the fiscal year in which all County owned computers and peripherals should be replaced. The first year of the schedule calls for 25% of the County's desktop computers, laptops, and peripherals to be replaced. Funding for this equipment was approved in the FY2012 budget.

The Information Systems Department is requesting Board approval to purchase 140 desktop computers, 24 laptops, and 60 printers as part of the Plan. This equipment will be purchased from the Georgia Statewide Contract (SWC90814) for both Hewlett Packard and Dell products. The following is a list of the equipment being requested.

| **Description** | **Model** | **Qty.** | **Price** |
|---|---|---|---|
| Dell Desktop Computers | Dell Business Optiplex 380 | 140 | $115,809.40 |
| Dell Laptop Computers | Dell Business Latitude E6520 | 24 | $27,600.00 |
| HP Printers | HP 4014N (40) & HP2055DN (20) | 60 | $27,680.00 |
| **TOTAL** | | | **$171,089.40** |

The Dell Business computers will be purchased directly from Dell through their State and Local Government Group using the Georgia Statewide Contract. The HP printers will be purchased off the Georgia State Contract, by way of a State Contract registered vendor for HP (CPAK). Since the same HP model printers can be purchased from other sources, comparative quotes for the printers were received to assure the lowest possible price. Please note that the pricing received for the printers is promotional pricing for year end models and is subject to availability at the time of order. Quantity and pricing on the printers may vary if sufficient quantities are not available.

Fayette County GEORGIA

*Where Quality Is A Lifestyle*

Comparative Pricing for HP Printers

| Vendor | Printer Description | Qty. | Price |
|---|---|---|---|
| State Contract c/o CPAK | HP 4014N (40) & HP2055DN (20) | 60 | $27,680.00 |
| Florida Micro | HP 4014N (40) & HP2055DN (20) | 60 | $28,128.00 |
| Southern Computer Warehouse | HP 4014N (40) & HP2055DN (20) | 60 | $28.155.80 |
| Black Rock Technology Group | HP 4014N (40) & HP2055DN (20) | 60 | $28,873.00 |

If you need any additional information, please let me know.

# DELL

## *QUOTATION*

**QUOTE #:** 595467008
**Customer #:** 28895298
**Contract #:** WN06ACA
**CustomerAgreement #:** SWC90814-01
**Quote Date:** 8/25/11
**Customer Name:** FAYETTE COUNTY FINANCE

**Date: 8/25/11 12:34:33 PM**

| | | | |
|---|---|---|---|
| TOTAL QUOTE AMOUNT: | $115,809.40 | | |
| Product Subtotal: | $115,809.40 | | |
| Tax: | $0.00 | | |
| Shipping & Handling: | $0.00 | | |
| Shipping Method: | Ground | Total Number of System Groups: | 1 |

| GROUP: 1 | QUANTITY: 140 | SYSTEM PRICE: $827.21 | GROUP TOTAL: $115,809.40 |
|---|---|---|---|
| | | | |
| Base Unit: | | OptiPlex 380 Minitower Base Standard PSU (224-7554) | |
| Processor: | | OptiPlex 380, Core 2 Duo E7500 with VT/2.93GHz,3M,1066FSB (317-3258) | |
| Memory: | | 4GB,Non-ECC,1333MHz DDR3,1X4GB,Dell OptiPlex 380 and 780 (317-5561) | |
| Keyboard: | | Dell USB Entry Keyboard, No Hot Keys, English, OptiPlex (331-2024) | |
| Monitor: | | Dell Professional 19 Inch Monitor P190S,HAS,USB,OptiPlex,Precision,Latitude,Enterprise (320-1090) | |
| Video Card: | | 256MB ATI RADEON HD 3450 Graphics Dual DVI and TV Out, FH,OptiPlex 380 Minitower (320-8759) | |
| Hard Drive: | | 250GB SATA 3.0Gb/s and 8MB Data Burst Cache,Dell OptiPlex 780/580 (341-9793) | |
| Operating System: | | Windows 7 Professional,Media, 64-bit, Optiplex, English (421-5608) | |
| Operating System: | | Windows 7 Label, Optiplex, Fixed Precision, Vostro Desktop (330-6228) | |
| Operating System: | | Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps),OptiPlex (421-5334) | |
| Mouse: | | Dell MS111 USB Optical Mouse,OptiPlex and Fixed Precision (330-9458) | |
| CD-ROM or DVD-ROM Drive: | | 16X DVD+/-RW SATA,Data Only,Dell OptiPlex Desktop or Minitower (313-8645) | |
| CD-ROM or DVD-ROM Drive: | | Roxio Creator Starter,Media, Dell OptiPlex, Latitude and Precision Workstation (421-4540) | |
| CD-ROM or DVD-ROM Drive: | | Cyberlink Power DVD 9.5.1,Media, Dell OptiPlex, Latitude and Precision Workstation (421-5095) | |
| Sound Card: | | Heat Sink, Mainstream, Dell Optiplex 780 and 380 Mini Tower (330-8926) | |
| Speakers: | | Dell AX510 black Sound Bar forUltraSharp Flat Panel DisplaysDell Optiplex/Precision/ Latitude (313-6414) | |
| Cable: | | OptiPlex 380 Minitower Standard Power Supply (313-9156) | |
| Documentation Diskette: | | Documentation,English,Dell OptiPlex (330-1710) | |
| Documentation Diskette: | | Power Cord,125V,2M,C13,Dell OptiPlex (330-1711) | |
| Factory Installed Software: | | Dell Energy Smart Power Management Settings Enabled,This Item is Not EStar Qualified,OptiPlex (330-4817) | |
| Software Disk Two: | | Chassis intrusion switch, DellOptiPlex Minitower (310-9505) | |
| Feature | | No Resource DVD for Dell Optiplex, Latitude, Precision (313-3673) | |
| Service: | | Basic Hardware Service: Next Business Day Limited Onsite Service After Remote Diagnosis 4 Year Extended (905-8764) | |
| Service: | | Basic Hardware Service: Next Business Day Limited Onsite Service After Remote Diagnosis Initial Year (908-2750) | |
| Service: | | Dell Hardware Limited Warranty Plus Onsite Service Extended Year(s) (907-3888) | |
| Service: | | Dell Hardware Limited Warranty Plus Onsite Service Initial Year (907-4027) | |

| | |
|---|---|
| Installation: | Standard On-Site Installation Declined (900-9987) |
| Misc: | Readyware Installation Fee (365-1234) |
| Misc: | Shipping Material for System Smith Minitower,Dell OptiPlex (330-1186) |
| | |

| | | | |
|---|---|---|---|
| SALES REP: | Amanda Williams | PHONE: | 512.513.9038 |
| Email Address: | amanda_williams@dell.com | Phone Ext: | 5139038 |

**Please review this quote carefully. If complete and accurate, you may place your order online at www.dell.com/qto (use quote number above). POs and payments should be made to *Dell Marketing L.P.***

**If you do not have a separate agreement with Dell that applies to your order, please refer to www.dell.com/terms as follows:**

**If purchasing for your internal use, your order will be subject to *Dell's Terms and Conditions of Sale-Direct* including Dell's U.S. Return Policy, at www.dell.com/returnpolicy#total. If purchasing for resale, your order will be subject to *Dell's Terms and Condition of Sale for Persons or Entities Purchasing to Resell*, and other terms of Dell's PartnerDirect program at www.dell.com/partner. If your order includes services, visit www.dell.com/servicecontracts for service descriptions and terms.**

**Quote information is valid for U.S. customers and U.S. addresses only, and is subject to change. Sales tax on products shipped is based on "Ship To" address, and for downloads is based on "Bill To" address. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, with seller listed as *Dell Marketing L.P*, to Dell's Tax Department at 800-433-9023. Please include your Customer Number.**

**For certain products shipped to end-users in California, a State Environmental Fee will be applied. For Asset Recovery/Recycling Services, visit www.dell.com/assetrecovery.**

# DELL

## *QUOTATION*

**QUOTE #:** 595108879
**Customer #:** 1346309
**Contract #:** WN06ACA
**CustomerAgreement #:** SWC90814-01
**Quote Date:** 8/22/11
**Date: 8/23/11 8:03:26 AM** **Customer Name:** FAYETTE COUNTY BOARD OF COMM

| | | | |
|---|---|---|---|
| TOTAL QUOTE AMOUNT: | $27,600.00 | | |
| Product Subtotal: | $27,600.00 | | |
| Tax: | $0.00 | | |
| Shipping & Handling: | $0.00 | | |
| Shipping Method: | Ground | Total Number of System Groups: | 1 |

| GROUP: 1 | QUANTITY: 24 | SYSTEM PRICE: $1,150.00 | GROUP TOTAL: $27,600.00 |
|---|---|---|---|
| | | | |
| Base Unit: | Dell Latitude E6520 (225-0376) | | |
| Processor: | Intel Core i5-2540M, 2.60GHz, 3MB Cache, Dell Latitude E6X20 (317-5995) | | |
| Memory: | 4.0GB, DDR3-1333MHz SDRAM, 2 DIMM, Dell Latitude (317-6239) | | |
| Keyboard: | Internal English Keyboard, Dell Latitude E (331-1233) | | |
| Keyboard: | Documentation (English/French), Dell Latitude E-Family/Mobile Precision (331-2169) | | |
| Keyboard: | Tech Setup Guide, English, Dell Latitude E6X20 (331-1207) | | |
| Video Card: | Intel HD Graphics 3000, Dell Latitude E6520 (320-2082) | | |
| Hard Drive: | 250GB Hard Drive, 5400RPM, Dell Latitude E (342-2382) | | |
| Hard Drive Controller: | NO Internal Fingerprint Reader and NO contactless smartcard reader, Dell Latitude E6520 (331-1246) | | |
| Floppy Disk Drive: | 15.6 in HD(1366x768) Anti-Glare LED-backlit, Dell Latitude E6520 (320-1909) | | |
| Floppy Disk Drive: | LCD HD Cover, Dell Latitude E6520 (318-0332) | | |
| Operating System: | Genuine Windows 7 Professional, 64-bit, with Media, Latitude, English (421-8068) | | |
| Operating System: | Genuine Windows 7 Label, Latitude, Vostro and Mobile Precision Notebooks (330-6322) | | |
| Modem: | No Modem, Dell Latitude E (331-1221) | | |
| TBU: | 90W 3-Pin, AC Adapter, Dell Latitude E (331-1719) | | |
| TBU: | US - 3 foot Flat Power Cord, Dell Latitude (330-4016) | | |
| CD-ROM or DVD-ROM Drive: | 8X DVD, Dell Latitude E (318-0329) | | |
| CD-ROM or DVD-ROM Drive: | Cyberlink Power DVD 9.5,No Media, Dell OptiPlex, Latitude and Precision Workstation (421-4370) | | |
| CD-ROM or DVD-ROM Drive: | 8X DVD Bezel, Dell Latitude E6320/E6420/E6520/ATG (318-0437) | | |
| Sound Card: | Dell Webcam Central Software Dell Latitude/Mobile Precision (421-1201) | | |
| Sound Card: | Integrated webcam with single digital microphone, Dell Latitude E6520 (318-0343) | | |
| Processor Cable: | Dell WLAN 1501 (802.11b/g/n) 1/2 MiniCard, Dell Latitude E (430-3973) | | |
| Documentation Diskette: | No Intel vPro Technology Advanced Management Features, Dell Latitude E6520 (331-1543) | | |
| Bundled Software: | Microsoft Office Starter 2010,Dell OptiPlex,Precision and Latitude (410-0348) | | |
| Feature | 6-Cell (60WH) Primary Lithium Ion Battery for Latitude (312-1151) | | |
| Service: | Basic Hardware Service: Next Business Day Limited Onsite Service After Remote Diagnosis 2 Year Extended (937-8262) | | |
| Service: | Basic Hardware Service: Next Business Day Limited Onsite Service After Remote Diagnosis Initial Year (939-2870) | | |
| Service: | Dell Limited Hardware Warranty Plus Service Extended Year(s) (934-7888) | | |
| Service: | Dell Limited Hardware Warranty Plus Service Initial Year (929-1137) | | |
| | | | |

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|---|---|
| Support: | Accidental Damage Service, 3 Year (937-8422) |
| Support: | Info, Complete Care (988-7689) |
| Misc: | Energy Star Enabled/E-PEAT/Gold, Latitude E6520 (331-1245) |
| | Intel Core i5 Processor (331-1633) |
| | |

| | | | |
|---|---|---|---|
| SALES REP: | Amanda Williams | PHONE: | 512.513.9038 |
| Email Address: | amanda_williams@dell.com | Phone Ext: | 5139038 |

**Please review this quote carefully. If complete and accurate, you may place your order online at www.dell.com/qto (use quote number above). POs and payments should be made to *Dell Marketing L.P.***

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**Quote information is valid for U.S. customers and U.S. addresses only, and is subject to change. Sales tax on products shipped is based on "Ship To" address, and for downloads is based on "Bill To" address. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, with seller listed as *Dell Marketing L.P*, to Dell's Tax Department at 800-433-9023. Please include your Customer Number.**

**For certain products shipped to end-users in California, a State Environmental Fee will be applied. For Asset Recovery/Recycling Services, visit www.dell.com/assetrecovery.**

Quote

| Date | Quote # | Account Manager |
|---|---|---|
| Aug 25, 2011 | CPKQ10258-B | Philip Abbott |

## Quote Prepared For:

Russell Prince
Fayette County  Board of Commissio
140 Stonewall Avenue West
Suite 101
Fayetteville, GA 30214

## Vendor Information:

Hewlett Packard
WSCA Contract: B27164, SWC90814
Cpak Loc ID:  10030326
P.O. Box 101149
Atlanta, GA 30392-1149
FEI#:  94-1081436
Fax:  706-298-4537

| Qty | Part Number | Description | Unit Price | Extended Price |
|---|---|---|---|---|
| 40 | CB507A#ABA | HP LaserJet P4014n printer - special pricing expires 10/26/11 | $530.00 | $21,200.00 |
| 20 | CE459A#ABA | HP LaserJet P2055dn printer - special pricing expires 9/14/11<br>TPR: Promotion pricing ends on 9/14/2011 | $324.00 | $6,480.00 |

| | |
|---|---|
| **SubTotal** | $27,680.00 |
| **Tax** | $0.00 |
| Total | $27,680.00 |

Due to market and stock fluctuations, pricing and availability may change without notice. Please contact your Cpak representative for current product information.

Cpak Technology Solutions
133 Main Street - LaGrange, GA 30240
Phone:  706-883-7664  Fax:  706-298-3547  E-mail:  sales@cpak.com

**Quotation #:** 269635
**THIS IS NOT AN INVOICE**

Date: 8/30/2011

Contract:

**Quoted To:**
Fayette County, GA
Accts Payable
140 Stonewall Avenue West Suite 101
Fayetteville, GA 30214

**Quotation From:**
Aaron Russell
Phone: 800-326-7909 x 7302
Fax: 561-892-0604
Email: arussell@flmicro.com

| QTY | MFR Part # | MFR Name | Description | Unit Price | Total Price |
|---|---|---|---|---|---|
| 40 | CB507A#ABA | HP - PRINTERS | LJ P4014N LASERPR 45PPM | $550.12 | $22,004.80 |
| 20 | CE459A#ABA | HP | HP LaserJet P2055dn | $306.20 | $6,124.00 |
| | | | | **SubTotal:** | **$28,128.80** |
| | | | | **Shipping:** | **$0.00** |
| | | | | **Tax:** | **$0.00** |
| | | | | **Total:** | **$28,128.80** |

**Company Information**
**FEIN:** 45-1564845
**Dun and Bradstreet:** 112752121
**CAGE Code**: 1Y1G6

**ACH Payment Information:**
BankAtlantic
2100 West Cypress Creek Road
Fort Lauderdale, FL 33309
Routing: 267083763
Account: 0066879790

**Sales Tax Notice:**
Send exemption certificates to: payment@flmicro.com

**Remit To Address:**
Florida Micro, Inc.
P.O. Box 8312
Dept. 203111
Ft. Lauderdale, FL 33310-8312

**Company Website:**
http://www.flmicro.com

if separating, please request re-quote.

pricing for CB507A#ABA based on HP rebate, expires 8/31. price goes up $25 per unit

pricing for CE459A#ABA based on rebate that expires on 9/14

shipping included

**Additional Comments:**

Price Quotation is valid for 30 days.
Prices are subject to change at any time without notice, based on availability and market conditions.
Please review the binding terms and conditions that may pertain to your order at
http://www.flmicro.com/showpages.asp?pid=1001

**Southern Computer Warehouse**
1395 S Marietta Parkway
Bldg 300
Marietta, Georgia 30067
United States
http://www.scw.com

# Quotation

**Date**
Aug 30, 2011 2:05 PM EDT

**Doc #**
615550 - rev 1 of 1

**Description**
HP Printers

**SalesRep**
Allen, Emily
(P) 770-579-8927
(F) 770-579-8937

**Customer Contact**
Gault, Mary
(P) 770-460-5730 ext. 5395
GaultM@fayettecountyga.gov

**Customer**
Fayette County GA BCC (FC1590)
Accounts Payable
140 W. Stonewall Ave., Ste. 101
Fayetteville, Georgia 30214-1520
(P) 770 460-5730

**Bill To**
Fayette County GA BCC
Gault, Mary
140 W. Stonewall Ave
Suite 101
Fayetteville, Georgia 30214-1520
(P) 770-460-5730 ext 539

**Ship To**
Fayette County GA BCC
Gault, Mary
140 W. Stonewall Ave
Suite 101
Fayetteville, Georgia 30214-1520

| **Customer PO:** | **Terms:** | **Ship Via:** |
|---|---|---|
| None | Unknown | FedEx Ground |
| **Special Instructions:** | | **Carrier Account #:** |
| None | | None |

| Item | Description | Part # | Qty | Unit Price | Total |
|---|---|---|---|---|---|
| 1 | HP LaserJet P4014n<br>Printer - B/W - laser - Legal - 1200 dpi x 1200 dpi - up to 45 ppm - capacity: 600 sheets - USB, 1000Base-T<br>**Note:** This item has a $100 rebate which expires 09/30/11 | CB507A#ABA | 40 | $553.71 | $22,148.40 |
| 2 | HP LaserJet P2055dn<br>Printer - B/W - duplex - laser - Legal - 1200 dpi x 1200 dpi - up to 35 ppm - capacity: 300 sheets - USB, 1000Base-T<br>**Note:** This item has a $75 rebate which expires 09/12/11 | CE459A#ABA | 20 | $300.37 | $6,007.40 |

| | |
|---|---|
| Subtotal: | $28,155.80 |
| Tax (0.000%): | $0.00 |
| Shipping: | $0.00 |
| **Total:** | **$28,155.80** |

All returns must be authorized and clearly marked with a valid RMA number.
Memory prices are subject to change without notice.
Quote valid for 30 days unless formal bid provides different term.

These prices do NOT include applicable taxes, insurance, shipping, delivery, setup fees, or any cables or cabling services or material unless specifically listed above.

All prices are subject to change without notice. Supply subject to availability.

**Black Rock Technology Group**
857 Post Road
Suite 314
Fairfield, Connecticut 06824
United States
http://www.brtg.com

# Quotation

| | |
|---|---|
| **Date**<br>Aug 30, 2011 11:58 AM EDT | **Expiration Date**<br>Sep 29, 2011 |
| **Doc #**<br>2063 - rev 1 of 1 | |
| **Description**<br>None | |
| **SalesRep**<br>Vollmer, Tom<br>(P) 919-300-7332<br>(F) 203.916.7205 | |
| **Customer Contact**<br>Gault, Mary<br>(P) 770-305-5395<br>GaultM@fayettecountyga.gov | |

**Customer**
Fayette County GA (MaryGault)
140 Stonewall Avenue West
Fayetteville, Georgia 30214
(P) 770-305-5395

**Bill To**
Fayette County GA
Gault, Mary
140 Stonewall Avenue West
Fayetteville, Georgia 30214
(P) 770-305-5395

**Ship To**
Fayette County GA
Gault, Mary
140 Stonewall Avenue West
Fayetteville, Georgia 30214
(P) 770-305-5395

| | | |
|---|---|---|
| **Customer PO:**<br>None | **Terms:**<br>Unknown | **Ship Via:**<br>UPS Ground |
| **Special Instructions:**<br>None | | **Carrier Account #:**<br>None |

| Item | Description | Part # | Qty | Ship To | Tax | Unit Price | Total |
|---|---|---|---|---|---|---|---|
| 1 | HP LaserJet P4014n<br>Printer - B/W - laser - Legal - 1200 dpi x 1200 dpi - up to 45 ppm - capacity: 600 sheets - USB, 1000Base-T | CB507A#ABA | 40 | Document Address | No | $569.05 | $22,762.00 |
| 2 | HP LaserJet P2055dn<br>Printer - B/W - duplex - laser - Legal - 1200 dpi x 1200 dpi - up to 35 ppm - capacity: 300 sheets - USB, 1000Base-T | CE459A#ABA | 20 | Document Address | No | $305.55 | $6,111.00 |

***Price good while supplies last or until 9/15***

| | |
|---|---|
| Subtotal: | $28,873.00 |
| Tax (0.000%): | $0.00 |
| Shipping: | $0.00 |
| **Total:** | **$28,873.00** |

Thank you for the Opportunity to quote. Please let us know if there are any questions or modifications needed for this quote, or if you need a quote for another project.

Have a Great Day!