COUNTY DEPARTMENT AGENDA REQUEST

Department:	Information Systems	Presenter(s):	Nina Madrid
Meeting Date:	Thursday, August 13, 2009	Type of Request:	Consent

Wording for the Agenda:

Approval of Staff's recommendation to award RFP #P711 to Deltacom, Inc. for the replacement of and service agreement for two PRI (Primary Rate Interface) Telecommunications Circuits, located at the Jail and the Justice Center.

Background/History/Details:

As part of the 2002 construction project for the new Fayette County Jail and Justice Center, two PRI Telecommunications Circuits were installed for the new phone system by BellSouth (now known as AT&T), our sole telecommunications provider at the time. One circuit was installed at the Jail and the other at the Justice Center, and they were configured to provide fail-over capabilities in the event of a circuit failure. Since that time, during the various phases of the project to upgrade the County's telecommunications system, staff solicited requests for proposals from other vendors and found that the same features, reliability, and services are available from other carriers at a considerable cost savings. We currently pay AT&T approximately $2,400 per month for the two circuits at the Jail and Justice Center.

Of the three companies that responded to our RFP for PRI Circuit Replacement, Deltacom, Inc., who currently provides service for the Stonewall Administrative Complex, proposed the cost of approximately $924 per month for the two circuits. Deltacom, Inc.'s proposal also includes 5,000 free long distance calling minutes per circuit, per month. The current average monthly long distance cost incurred by the Sheriff's Office, Jail and Justice Center is $134. By replacing the two AT&T circuits with the Deltacom, Inc. circuits, the County will be able to realize a savings of approximately $1,600 per month.

What action are you seeking from the Board of Commissioners?

Approval to award RFP #P711 to Deltacom, Inc. for the replacement of two PRI Telecommunications Circuits at the Jail and Justice Center. If this work is awarded to Deltacom, Inc., the County Attorney will present the service agreement at a later meeting for execution.

If this item requires funding, please describe:

Funds have been budgeted for these services for FY2010.

Has this issue come before the Commissioners in the past?	No	If so, when?	
Do you need audio-visual for the presentation?	No	Back-up Material Submitted?	Yes

STAFF USE ONLY

Approved by Finance	Yes	Reviewed by Legal	Yes
Approved by Purchasing	Yes	Approved by County Clerk	Yes
Administrator's Approval	Yes		

Staff Notes:

Fayette County
GEORGIA

Where Quality Is A Lifestyle

To: Jack Krakeel

From: Tim Jones TJ

Date: July 16, 2009

Subject: PRI Circuit Replacement

Sealed proposals were requested for the subject item. A proposal tally sheet is attached for your review.

In Nina Madrid's attached recommendation, Nina recommends Deltacom, Inc. at $461.80 per month with a three year agreement. Nina states that the three responding companies all specified Deltacom circuits. Deltacom Inc. and Deltacom both offered the same low proposed price with a three year agreement. Nina states she recommends Deltacom, Inc. because they are the current vendor for the Stonewall PRI Circuit. I concur with Nina's recommendation.

If this recommendation meets your approval, please place this item on the next available consent agenda. If any additional information is needed, please let me know.

TJ/tcb

Attachments

cc: Russell Prince
Nina Madrid